

Realized sales in June 2013 by the companies in the group of Eurohold

EUROINS INSURANCE GROUP (EIG)

The insurance holding EUROINS INSURANCE GROUP registered a 27.1 per cent growth in premiums (GWP) for June amounted to EUR 13.5 mm compared to EUR 10.6 mm for the same month of 2012. (Table 1.)

Table 1.

EIG	June		
	(EUR'000)		Change (%)
	06'2013	06'2012	
Euroins Bulgaria	2 634	3 297	-20.1%
Motor Hull	898	962	-6.6%
Motor TPL	1 291	1 810	-28.7%
Property	134	205	-34.5%
Other	311	320	-2.9%
Euroins Romania	10 001	6 427	55.6%
Motor Hull	351	533	-34.2%
Motor TPL	9 087	5 112	77.8%
Property	320	567	-43.5%
Other	243	215	12.9%
Euroins Macedonia	724	721	0.4%
Motor Hull	72	64	12.5%
Motor TPL	458	489	-6.4%
Property	84	59	41.2%
Other	110	108	1.5%
Euroins Health	161	195	-17.3%
EIG TOTAL GWP	13 520	10 639	27.1%

Source: EIG

For the first six months of the current year the GWP of EUROINS INSURANCE GROUP registered a 12.9 per cent growth reaching EUR 84.4 mm compared to EUR 74.8 mm for January-June'2012, according to preliminary data. Euroins Romania is with the best performance, based on the results from the previous year with above 22 per cent growth. The health assurance company in the group realized EUR 1.3 million premiums increasing slightly compared to the same period in 2012 (Table 2.).

Table 2.

EIG	January-June (YTD)		
	(EUR'000)		Change (%)
	01-06'2013	01-06'2012	
Euroins Bulgaria	17 044	18 759	-9.1%
Motor Hull	4 759	4 922	-3.3%
Motor TPL	8 944	10 936	-18.2%
Property	1 198	1 149	4.2%
Other	2 143	1 752	22.3%
Euroins Romania	62 508	51 064	22.4%
Motor Hull	2 260	2 694	-16.1%
Motor TPL	56 808	44 588	27.4%
Property	1 592	2 118	-24.8%
Other	1 847	1 664	11.0%
Euroins Macedonia	3 592	3 707	-3.1%
Motor Hull	320	382	-16.2%
Motor TPL	2 243	2 293	-2.2%
Property	414	502	-17.6%
Other	615	530	16.0%
Euroins Health	1 260	1 253	0.6%
EIG TOTAL GWP	84 404	74 783	12.9%

Source: EIG

AVTO UNION

The automotive holding AVTO UNION registered total of 258 sales of new PC and LCV for June, 2013 compared to 259 units realized in June, 2012. The highest number of sales for the month was realized by Star Motors (Mazda) with 63 units, followed by Espace Auto (Renault, Dacia) with 61 units, Nissan Sofia (Nissan) – 53 units, Bulvaria (Opel, Chevrolet) - 44 units and Auto Italia (Alfa Romeo, Fiat, Lancia, Maserati) – 37 units. (Table 3.).

Table 3.

Avto Union	June		
Company	Units 06'13	Units 06'12	Change (%)
AUTO ITALIA ALFA ROMEO, FIAT, LANCIA, MASERATI	37	121	-69.4%
NISSAN SOFIA NISSAN	53	10	430.0%
ESPACE AUTO RENAULT, DACIA	61	42	45.2%
BULVARIA OPEL, CHEVROLET	44	51	-13.7%
STAR MOTORS MAZDA	63	35	80.0%
TOTAL	258	259	-0.4%

Source: Avto Union

For the first six months of 2013 the automotive division of Eurohold registered 1074 sales of new PC and LCV compared to 1187 units for the same period in 2012 (Table 4.).

Table 4.

Avto Union	January-June (YTD)		
Company	Units 01-06'13	Units 01-06'12	Change (%)
AUTO ITALIA ALFA ROMEO, FIAT, LANCIA, MASERATI	134	297	-54.9%
NISSAN SOFIA NISSAN	130	100	30.0%
ESPACE AUTO RENAULT, DACIA	303	308	-1.6%
БУЛВАРИЯ OPEL, CHEVROLET	261	258	1.2%
STAR MOTORS MAZDA	246	224	9.8%
TOTAL	1074	1187	-9.5%

Source: Avto Union