

Realized sales in January 2014 by the companies in the group of Eurohold

EUROINS INSURANCE GROUP (EIG)

The insurance holding EUROINS INSURANCE GROUP registered gross written premium (GWP) in January amounted to EUR 13.5 mm compared to EUR 15.9 mm for the same month of 2013 (*Table 1.*).

Table 1.

| EIG | January | | |
|--------------------------|------------------|----------------|-------------------|
| | (EUR'000) | | Change (%) |
| | 01'2014 | 01'2013 | |
| Euroins Bulgaria | 3 440 | 3 648 | -5.7% |
| Motor Hull | 860 | 842 | 2.1% |
| Motor TPL | 1 993 | 2 142 | -6.9% |
| Property | 211 | 254 | -17.0% |
| Other | 376 | 410 | -8.3% |
| Euroins Romania | 9 227 | 11 428 | -19.3% |
| Motor Hull | 228 | 344 | -33.7% |
| Motor TPL | 8 509 | 10 323 | -17.6% |
| Property | 138 | 364 | -62.0% |
| Other | 352 | 398 | -11.5% |
| Euroins Macedonia | 541 | 554 | -2.4% |
| Motor Hull | 49 | 52 | -6.0% |
| Motor TPL | 288 | 311 | -7.4% |
| Property | 81 | 95 | -14.7% |
| Other | 122 | 96 | 27.8% |
| Euroins Health | 242 | 245 | -1.5% |
| EIG TOTAL GWP | 13 450 | 15 876 | -15.28% |

Source: EIG

AVTO UNION

The automotive holding AVTO UNION registered a total of 336 sales of new PC and LCV in January compared to 130 units realized in January, 2013. The highest number of sales for the month was realized by Espace Auto (Renault, Dacia) with 174 units, followed by Nissan Sofia (Nissan) with 67 sales. Star Motors (Mazda) registered 40 sales in January, Bulvaria (Opel, Chevrolet) realized 30 units, Auto Italia (Fiat, Lancia, Alfa Romeo, Maserati) - 25 units (*Table 2.*).

Table 2.

| Avto Union | January | | |
|---|----------------|--------------|-------------------|
| Company | Units | Units | Change (%) |
| | 01'14 | 01'13 | |
| AUTO ITALIA ALFA ROMEO, FIAT, LANCIA, MASERATI | 25 | 23 | 8.7% |
| NISSAN SOFIA NISSAN | 67 | 6 | 1016.7% |
| ESPACE AUTO RENAULT, DACIA | 174 | 38 | 357.9% |
| BULVARIA OPEL, CHEVROLET | 30 | 37 | -18.9% |
| STAR MOTORS MAZDA | 40 | 26 | 53.8% |
| TOTAL | 336 | 130 | 158.5% |

Source: Avto Union