

Realized sales in March 2014 by the companies in the group of Eurohold

EUROINS INSURANCE GROUP (EIG)

The insurance holding EUROINS INSURANCE GROUP registered a 15.1 per cent decline of premiums (GWP) for March amounted to EUR 11.7 mm compared to the same month of 2013. (Table 1.).

Table 1.

EIG	March		
	(EUR'000)		Change (%)
	03'2014	03'2013	
Euroins Bulgaria	2 932	2 688	9.1%
Motor Hull	820	777	5.5%
Motor TPL	1 524	1 417	7.6%
Property	252	246	2.5%
Other	335	247	35.4%
Euroins Romania	8 077	10 205	-20.9%
Motor Hull	305	426	-28.5%
Motor TPL	7 376	9 155	-19.4%
Property	117	278	-58.1%
Other	280	346	-19.0%
Euroins Macedonia	534	532	0.5%
Motor Hull	51	47	7.8%
Motor TPL	366	373	-1.9%
Property	50	56	-11.3%
Other	67	55	22.6%
Euroins Life	9	n/a	n/a
Euroins Health	127	334	-61.9%
EIG TOTAL GWP	11 680	13 759	-15.11%

Source: EIG

For the first three months of 2014 the GWP of EUROINS INSURANCE GROUP registered a 11.1 per cent decline amounted to EUR 36.4 mm compared to EUR 40.9 mm for the same period in 2013, according to preliminary data. (Table 2.).

Table 2.

EIG	January-March (YTD)		
	(EUR'000)		Change (%)
	01-03'2014	01-03'2013	
Euroins Bulgaria	9 034	8 454	6.9%
Motor Hull	2 385	2 180	9.4%
Motor TPL	4 930	4 829	2.1%
Property	633	631	0.4%
Other	1 086	815	33.2%
Euroins Romania	25 248	30 304	-16.7%
Motor Hull	922	1 141	-19.2%
Motor TPL	23 075	27 244	-15.3%
Property	372	871	-57.3%
Other	879	1 048	-16.1%
Euroins Macedonia	1 531	1 517	0.9%
Motor Hull	160	147	8.6%
Motor TPL	942	982	-4.1%
Property	175	177	-1.1%
Other	254	211	20.7%
Euroins Life	109	n/a	n/a
Euroins Health	458	654	-30.1%
EIG TOTAL GWP	36 379	40 929	-11.12%

Source: EIG

AVTO UNION

The automotive holding AVTO UNION registered nearly 103 per cent growth with total of 379 sales of new PC and LCV for March, 2014 compared to 187 units realized in March, 2013. The highest number of sales for the month was realized by Espace Auto (Renault, Dacia) with 152 units, followed by Nissan Sofia (Nissan) with 101 units, Star Motors (Mazda) - 62 units, Auto Italia (Alfa Romeo, Fiat, Lancia, Maserati) - 34 units and Bulvaria (Opel, Chevrolet) - 30 units (Table 3.).

Table 3.

Avto Union	March		
Company	Units	Units	Change (%)
	03'14	03'13	
AUTO ITALIA <i>ALFA ROMEO, FIAT, LANCIA, MASERATI</i>	34	15	126.7%
NISSAN SOFIA <i>NISSAN</i>	101	11	818.2%
ESPACE AUTO <i>RENAULT, DACIA</i>	152	63	141.3%
BULVARIA <i>OPEL, CHEVROLET</i>	30	31	-3.2%
STAR MOTORS <i>MAZDA</i>	62	67	-7.5%
TOTAL	379	187	102.7%

Source: Avto Union

For the first three months of 2014 the automotive division of Eurohold registered above 121 per cent growth with 980 sales of new PC and LCV compared to 443 units for the same period in 2013, according to preliminary data (Table 4.).

Table 4.

Avto Union	January-March (YTD)		
Company	Units	Units	Change (%)
	01-03'14	01-03'13	
AUTO ITALIA <i>ALFA ROMEO, FIAT, LANCIA, MASERATI</i>	80	50	60.0%
NISSAN SOFIA <i>NISSAN</i>	250	24	941.7%
ESPACE AUTO <i>RENAULT, DACIA</i>	425	150	183.3%
BULVARIA <i>OPEL, CHEVROLET</i>	79	93	-15.1%
STAR MOTORS <i>MAZDA</i>	146	126	15.9%
TOTAL	980	443	121.2%

Source: Avto Union