

Realized sales in December 2015 by the companies in the group of Eurohold

EUROINS INSURANCE GROUP (EIG)

The insurance holding EUROINS INSURANCE GROUP registered a 14.4% growth of premiums (GWP) for December amounted to EUR 24.3 mm compared to EUR 21.3 mm for the same month of 2014. (*Table 1.*)

Table 1.

EIG	December		
	(EUR'000)		Change (%)
	12'2015	12'2014	
Euroins Bulgaria	5 080	6 520	-22.1%
Motor Hull	895	1 262	-29.1%
Motor TPL	2 988	2 107	41.8%
Property	347	601	-42.3%
Active reinsurance	-	53	-100.0%
Other	850	2 497	-65.9%
Euroins Romania	18 293	13 807	32.5%
Motor Hull	170	249	-31.8%
Motor TPL	17 553	13 060	34.4%
Property	166	126	32.2%
Other	404	372	8.5%
Euroins Macedonia	680	709	-4.0%
Motor Hull	75	98	-23.7%
Motor TPL	456	463	-1.4%
Property	69	52	31.0%
Other	81	96	-15.4%
Euroins Life	245	63	290.2%
Euroins Health	2	149	-98.6%
EIG TOTAL GWP	24 300	21 247	14.37%

Source: EIG

For 2015 the GWP of EUROINS INSURANCE GROUP registered 43.3% growth amounted to EUR 230.9 mm compared to EUR 161.1 mm for the same period in 2014, according to preliminary data (*Table 2.*). The growth in the MTPL Lob of Euroins Romania is largely due to the significant price increases, following also the general market trends. Along with this, any increase in the number of policies sold is supported by detailed segmentation aiming at maximum risk reduction.

Table 2.

EIG	January-December (YTD)		
	(EUR'000)		Change (%)
	01-12'2015	01-12'2014	
Euroins Bulgaria	57 657	41 579	38.7%
Motor Hull	10 588	10 459	1.2%
Motor TPL	19 171	15 640	22.6%
Property	5 213	4 840	7.7%
Active reinsurance	13 692	3 283	317.0%
Other	8 992	7 358	22.2%
Euroins Romania	162 348	108 066	50.2%
Motor Hull	1 648	2 511	-34.4%
Motor TPL	154 724	100 467	54.0%
Property	1 813	1 746	3.8%
Other	4 164	3 342	24.6%
Euroins Macedonia	8 788	8 298	5.9%
Motor Hull	742	748	-0.8%
Motor TPL	5 762	5 359	7.5%
Property	808	850	-4.8%
Other	1 475	1 341	10.0%
Euroins Life	1 214	1 262	-3.8%
Euroins Health	858	1 863	-53.9%
EIG TOTAL GWP	230 865	161 067	43.34%

Source: EIG

AVTO UNION

The automotive holding AVTO UNION registered 5.8% growth with total of 273 sales of new PC and LCV for December, 2015 compared to 258 units realized in December, 2014. The highest number of sales for the month was realized by Espace Auto (Renault, Dacia) with 110 units, followed by Star Motors (Mazda) with 70 units, Auto Italia (Alfa Romeo, Fiat, Lancia, Maserati) with 35 units, Nissan Sofia (Nissan) –32 units and Bulvaria (Opel, Chevrolet) with 26 units. (Table 3.)

Table 3.

Avto Union	December		
Company	Units	Units	Change (%)
	12'15	12'14	
AUTO ITALIA ALFA ROMEO, FIAT, LANCIA, MASERATI	35	20	75.0%
NISSAN SOFIA NISSAN	32	26	23.1%
ESPACE AUTO RENAULT, DACIA	110	125	-12.0%
BULVARIA OPEL, CHEVROLET	26	40	-35.0%
STAR MOTORS MAZDA	70	47	48.9%
TOTAL	273	258	5.8%

Source: Avto Union

For 2015 the automotive division of Eurohold registered 6.3% increase with 3,621 sales of new PC and LCV compared to 3,408 units for 2014, according to preliminary data (Table 4.).

Table 4.

Avto Union	January-December (YTD)		
Company	Units	Units	Change (%)
	01-12'15	01-12'14	
AUTO ITALIA ALFA ROMEO, FIAT, LANCIA, MASERATI	423	371	14.0%
NISSAN SOFIA NISSAN	432	519	-16.8%
ESPACE AUTO RENAULT, DACIA	1734	1557	11.4%
BULVARIA OPEL, CHEVROLET	432	377	14.6%
STAR MOTORS MAZDA	600	584	2.7%
TOTAL	3621	3408	6.3%

Source: Avto Union