

We want to help people and businesses prosper



2015

Financial
report

January - December



Our **purpose** is to help people and businesses prosper

Our **aim** is to be the best retail and commercial bank,
earning the lasting loyalty of our people, customers, shareholders and communities

Best bank for our employees

Attract, engage and retain the best talent, capable of providing the best service to our customers and guarantee the business success and sustainability.

Best bank for communities

Conduct our banking activity contributing to the economic and social progress of the communities in which we operate. in a responsible and sustainable way. and particularly committed to the field of higher education,

Best bank for our customers

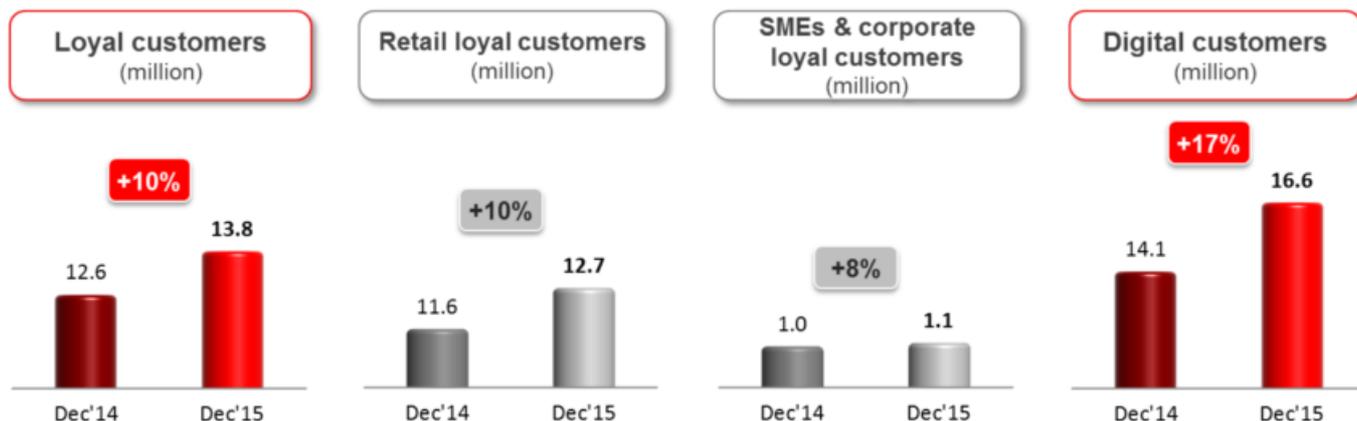
Build long-term customer relationships providing simple and tailor-made solutions. a fair and equal treatment and excellent service in our branches and digital channels, in order to enhance their satisfaction and engagement with the Bank.

Best bank for our shareholders

Generate an attractive and sustainable return for our shareholders based on a business model with a high degree of recurring revenues, prudent risks, efficient, with disciplined use of capital and financial strength.



We continue to make progress in implementing our strategy to become more **Simple, Personal and Fair**



KEY CONSOLIDATED DATA

Balance sheet (€ million)	Dec'15	Sep'15	%	Dec'15	Dec'14	%	Dec'13
Total assets	1,340,260	1,320,427	1.5	1,340,260	1,266,296	5.8	1,134,128
Net customer loans	790,848	777,020	1.8	790,848	734,711	7.6	684,690
Customer deposits	683,122	669,236	2.1	683,122	647,628	5.5	607,836
Managed and marketed customer funds	1,075,565	1,045,513	2.9	1,075,565	1,023,437	5.1	946,210
Stockholders' equity	88,040	88,320	(0.3)	88,040	80,806	9.0	70,327
Total managed and marketed funds	1,506,520	1,479,841	1.8	1,506,520	1,428,083	5.5	1,270,042

Underlying income statement* (€ million)	4Q'15	3Q'15	%	2015	2014	%	2013
Net interest income	7,888	7,983	(1.2)	32,189	29,548	8.9	28,419
Gross income	10,894	11,316	(3.7)	45,272	42,612	6.2	41,920
Pre-provision profit (net operating income)	5,472	5,974	(8.4)	23,702	22,574	5.0	21,762
Profit before taxes	2,173	2,778	(21.8)	10,939	9,720	12.5	7,362
Attributable profit to the Group	1,460	1,680	(13.1)	6,566	5,816	12.9	4,175

Variations w/o exchange rate: Quarterly: Net interest income: +0.8%; Gross income: -1.7%; Pre-provision profit: -6.1%; Attributable profit: -10.5%
Year-on-year: Net interest income: +8.0%; Gross income: +5.6%; Pre-provision profit: +4.4%; Attributable profit: +9.4%

Underlying EPS, profitability and efficiency* (%)	4Q'15	3Q'15	%	2015	2014	%	2013
EPS ⁽¹⁾ (euro)	0.10	0.11	(14.4)	0.45	0.48	(7.0)	0.39
RoE ⁽²⁾	6.5	7.4		7.2	7.0		5.8
RoTE ⁽²⁾	9.8	11.3		11.0	11.0		9.6
RoA	0.5	0.6		0.6	0.6		0.4
RoRWA ⁽³⁾	1.1	1.3		1.3	1.3		
Efficiency ratio (with amortisations)	49.8	47.2		47.6	47.0		48.1

Solvency and NPL ratios (%)	Dec'15	Sep'15	%	Dec'15	Dec'14	%	Dec'13
CET1 fully-loaded ⁽²⁾⁽³⁾	10.05	9.85		10.05	9.65		
CET1 phase-in ⁽²⁾⁽³⁾	12.55	12.39		12.55	12.23		
NPL ratio	4.36	4.50		4.36	5.19		5.61
Coverage ratio	73.1	71.1		73.1	67.2		64.9

Market capitalisation and shares	Dec'15	Sep'15	%	Dec'15	Dec'14	%	Dec'13
Shares (million)	14,434	14,317	0.8	14,434	12,584	14.7	11,333
Share price (euros)	4.558	4.744	(3.9)	4.558	6.996	(34.8)	6.506
Market capitalisation (EUR million)	65,792	67,918	(3.1)	65,792	88,041	(25.3)	73,735
Book value (euro)	6.12	6.19		6.12	6.42		6.21
Price / Book value (X)	0.75	0.77		0.75	1.09		1.05
P/E ratio (X)	10.23	10.19		10.23	14.59		16.89

Other data	Dec'15	Sep'15	%	Dec'15	Dec'14	%	Dec'13
Number of shareholders	3,573,277	3,209,138	11.3	3,573,277	3,240,395	10.3	3,299,026
Number of employees	193,863	191,504	1.2	193,863	185,405	4.6	186,540
Number of branches	13,030	12,901	1.0	13,030	12,951	0.6	13,781

(*)- Excluding non-recurring capital gains and provisions (2015: -€600 million; 4Q'15: -€1,435 million).

(1).- Underlying EPS: Underlying attributable profit including the AT1 cost recorded in shareholders' equity / average number of shares for the period excluding treasury shares.

(2).- In 2014, pro-forma taking into account the January 2015 capital increase.

(3).- Due to applying the new CRD IV directive, the 2013 figure is not included because it is not homogeneous with the other figures.

Note: The financial information in this report has not been audited, but it was approved by the Board of Directors at its meeting on January, 26 2016, following a favourable report from the Audit Committee on January, 20 2016. The Audit Committee verified that the information for 2015 was based on the same principles and practices as those used to draw up the annual financial statements.

Underlying income statement

€ million

	4Q'15	3Q'15	Variation		2015	2014	Variation	
			%	% w/o FX			%	% w/o FX
Net interest income	7,888	7,983	(1.2)	0.8	32,189	29,548	8.9	8.0
Net fee income	2,448	2,474	(1.0)	1.2	10,033	9,696	3.5	4.3
Gains (losses) on financial transactions	684	634	7.9	8.2	2,386	2,850	(16.3)	(18.2)
Other operating income	(126)	225	—	—	665	519	28.1	24.6
Dividends	107	75	43.1	44.1	455	435	4.5	5.5
Income from equity-accounted method	82	93	(12.2)	(8.8)	375	243	54.3	72.4
Other operating income/expenses	(315)	57	—	—	(165)	(159)	3.8	43.6
Gross income	10,894	11,316	(3.7)	(1.7)	45,272	42,612	6.2	5.6
Operating expenses	(5,422)	(5,342)	1.5	3.2	(21,571)	(20,038)	7.6	6.9
General administrative expenses	(4,810)	(4,731)	1.7	3.4	(19,152)	(17,781)	7.7	6.9
<i>Personnel</i>	(2,799)	(2,717)	3.0	4.6	(11,107)	(10,213)	8.8	7.6
<i>Other general administrative expenses</i>	(2,011)	(2,015)	(0.2)	1.7	(8,045)	(7,568)	6.3	6.0
Depreciation and amortisation	(612)	(611)	0.3	1.5	(2,419)	(2,257)	7.1	6.8
Net operating income	5,472	5,974	(8.4)	(6.1)	23,702	22,574	5.0	4.4
Net loan-loss provisions	(2,558)	(2,479)	3.2	5.3	(10,108)	(10,562)	(4.3)	(4.0)
Impairment losses on other assets	(215)	(110)	96.1	102.2	(462)	(375)	23.2	22.7
Other income	(526)	(606)	(13.2)	(10.6)	(2,192)	(1,917)	14.3	17.5
Underlying profit before taxes	2,173	2,778	(21.8)	(19.5)	10,939	9,720	12.5	10.3
Tax on profit	(471)	(787)	(40.2)	(38.1)	(3,120)	(2,696)	15.7	13.6
Underlying profit from continuing operations	1,702	1,991	(14.5)	(12.1)	7,819	7,024	11.3	9.0
Net profit from discontinued operations	—	(0)	(100.0)	(100.0)	—	(26)	(100.0)	(100.0)
Underlying consolidated profit	1,702	1,991	(14.5)	(12.1)	7,819	6,998	11.7	9.4
Minority interests	242	311	(22.1)	(20.4)	1,253	1,182	6.1	6.0
Underlying attributable profit to the Group	1,460	1,680	(13.1)	(10.5)	6,566	5,816	12.9	10.1
Underlying EPS (euros) ⁽¹⁾	0.10	0.11	(14.4)		0.45	0.48	(7.0)	
Underlying diluted EPS (euros) ⁽¹⁾	0.10	0.11	(14.4)		0.44	0.48	(7.0)	

Pro memoria:

Average total assets	1,351,182	1,335,790	1.2		1,345,657	1,203,260	11.8	
Average stockholders' equity ⁽²⁾	90,020	90,248	(0.3)		90,798	82,545	10.0	

NOTE:- Excluding net capital gains and provisions.

(1).- Underlying EPS: Underlying attributable profit including the AT1 cost recorded in shareholders' equity / average number of shares for the period excluding treasury shares.

(2).- Stockholders' equity: Shareholders' equity + Equity adjustments by valuation. In 2014, pro-forma taking into account the January 2015 capital increase.

Underlying quarterly income statement

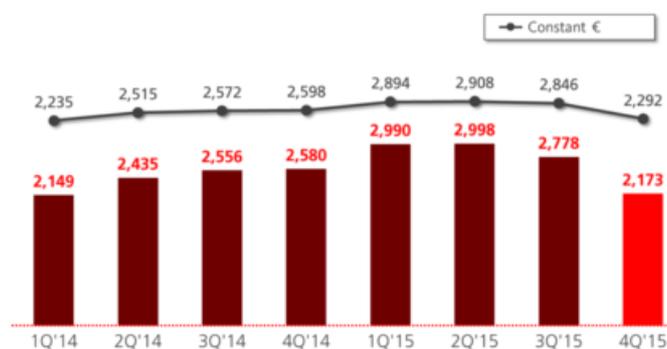
€ million

	2014				2015			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Net interest income	6,992	7,370	7,471	7,714	8,038	8,281	7,983	7,888
Net fee income	2,331	2,403	2,439	2,524	2,524	2,586	2,474	2,448
Gains (losses) on financial transactions	767	511	952	620	695	372	634	684
Other operating income	34	204	99	182	186	379	225	(126)
Dividends	31	220	72	112	33	239	75	107
Income from equity-accounted method	65	42	72	64	99	101	93	82
Other operating income/expenses	(63)	(58)	(45)	6	53	39	57	(315)
Gross income	10,124	10,488	10,961	11,040	11,444	11,618	11,316	10,894
Operating expenses	(4,847)	(4,906)	(5,070)	(5,216)	(5,377)	(5,429)	(5,342)	(5,422)
General administrative expenses	(4,256)	(4,360)	(4,509)	(4,656)	(4,785)	(4,826)	(4,731)	(4,810)
Personnel	(2,455)	(2,515)	(2,572)	(2,670)	(2,755)	(2,836)	(2,717)	(2,799)
Other general administrative expenses	(1,801)	(1,844)	(1,937)	(1,985)	(2,030)	(1,989)	(2,015)	(2,011)
Depreciation and amortisation	(590)	(546)	(560)	(560)	(592)	(603)	(611)	(612)
Net operating income	5,277	5,582	5,891	5,824	6,067	6,189	5,974	5,472
Net loan-loss provisions	(2,695)	(2,638)	(2,777)	(2,452)	(2,563)	(2,508)	(2,479)	(2,558)
Impairment losses on other assets	(87)	(71)	(67)	(151)	(60)	(78)	(110)	(215)
Other income	(347)	(438)	(491)	(642)	(454)	(605)	(606)	(526)
Underlying profit before taxes	2,149	2,435	2,556	2,580	2,990	2,998	2,778	2,173
Tax on profit	(569)	(664)	(649)	(814)	(922)	(939)	(787)	(471)
Underlying profit from continuing operations	1,579	1,771	1,908	1,766	2,067	2,059	1,991	1,702
Net profit from discontinued operations	(0)	(0)	(7)	(19)	0	0	(0)	—
Underlying consolidated profit	1,579	1,771	1,901	1,746	2,067	2,059	1,991	1,702
Minority interests	277	318	296	291	350	350	311	242
Underlying attributable profit to the Group	1,303	1,453	1,605	1,455	1,717	1,709	1,680	1,460
Underlying EPS (euros)	0.11	0.12	0.13	0.11	0.12	0.12	0.11	0.10
Underlying diluted EPS (euros)	0.11	0.12	0.13	0.11	0.12	0.12	0.11	0.10

NOTE:- Excluding net capital gains and provisions.

Underlying profit before taxes

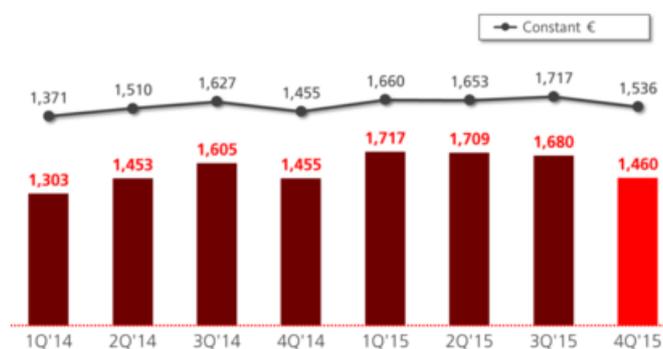
€ million



NOTE:- Excluding net capital gains and provisions.

Underlying attributable profit to the Group

€ million



NOTE:- Excluding net capital gains and provisions.

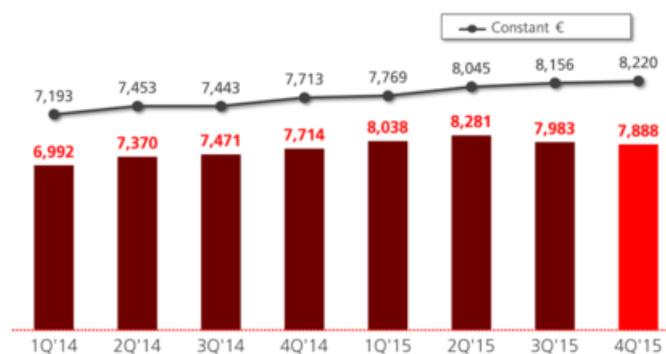
Net fee income. Consolidated

€ million

	4Q'15	3Q'15	Var. %	2015	2014	Var. %
Fees from services	1,460	1,524	(4.2)	6,040	5,827	3.7
Mutual & pension funds	204	219	(7.0)	862	913	(5.5)
Securities and custody	217	195	11.5	905	763	18.6
Insurance	567	536	5.7	2,225	2,193	1.5
Net fee income	2,448	2,474	(1.0)	10,033	9,696	3.5

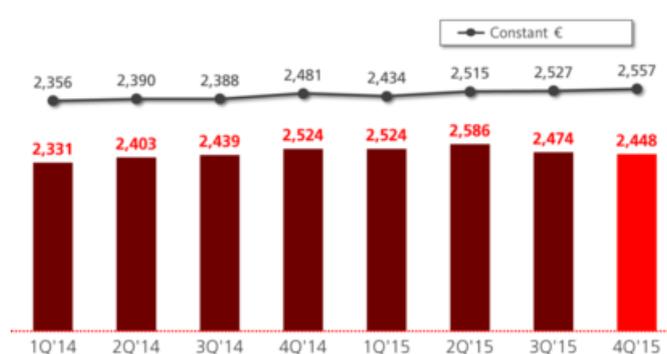
Net interest income

€ million



Net fee income

€ million



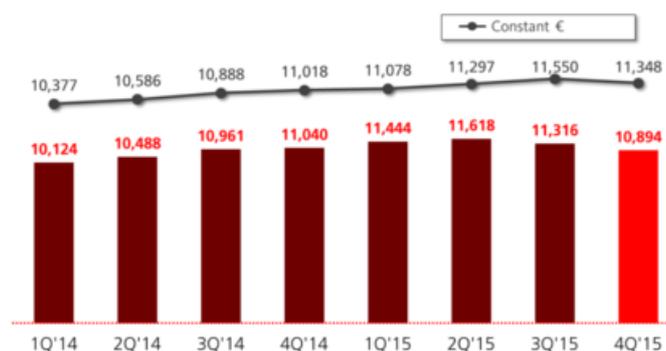
Operating expenses. Consolidated

€ million

	4Q'15	3Q'15	Var. %	2015	2014	Var. %
Personnel expenses	2,799	2,717	3.0	11,107	10,213	8.8
General expenses	2,011	2,015	(0.2)	8,045	7,568	6.3
Information technology	216	262	(17.7)	1,039	936	10.9
Communications	207	130	59.8	587	489	20.2
Advertising	205	170	20.7	705	654	7.6
Buildings and premises	417	434	(3.9)	1,786	1,775	0.6
Printed and office material	36	40	(7.8)	157	155	1.0
Taxes (other than profit tax)	136	130	4.8	529	460	14.9
Other expenses	794	850	(6.6)	3,243	3,098	4.7
Personnel and general expenses	4,810	4,731	1.7	19,152	17,781	7.7
Depreciation and amortisation	612	611	0.3	2,419	2,257	7.1
Total operating expenses	5,422	5,342	1.5	21,571	20,038	7.6

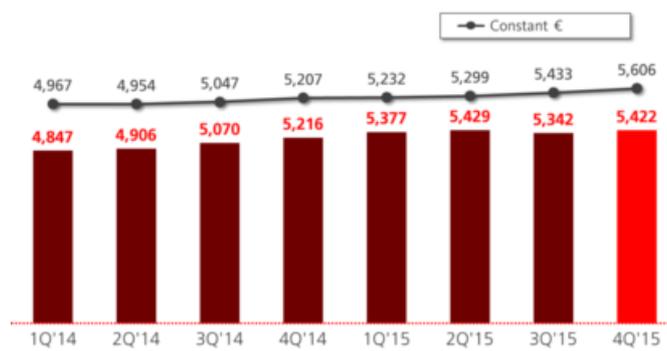
Gross income

€ million



Operating expenses

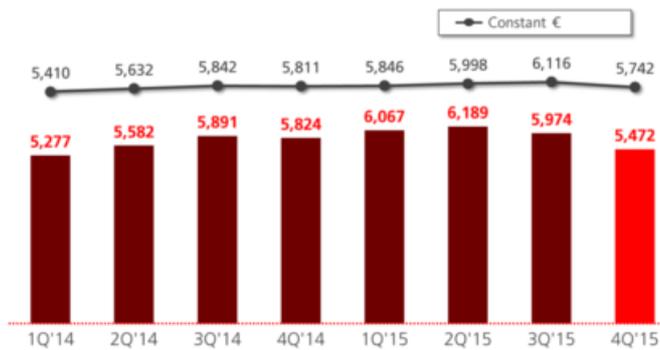
€ million



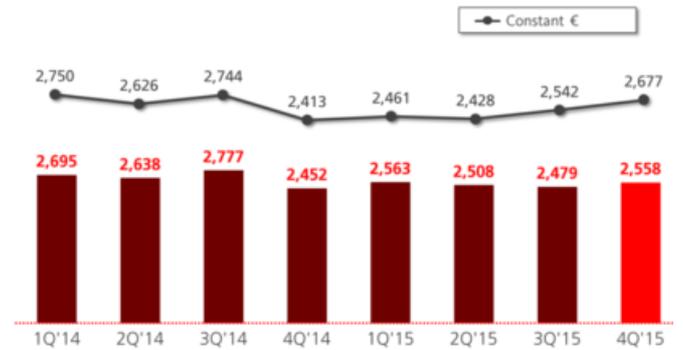
Operating means. Consolidated

	Employees			Branches		
	31.12.15	31.12.14	Var.	31.12.15	31.12.14	Var.
Continental Europe	58,049	56,645	1,404	5,548	5,482	66
o/w: Spain	24,216	24,840	(624)	3,467	3,511	(44)
Santander Consumer Finance	14,533	13,138	1,395	588	579	9
Poland	11,474	12,010	(536)	723	788	(65)
Portugal	6,568	5,448	1,120	752	594	158
United Kingdom	25,866	25,678	188	858	929	(71)
Latin America	89,819	84,336	5,483	5,841	5,729	112
o/w: Brazil	49,520	46,532	2,988	3,443	3,411	32
Mexico	17,847	16,956	891	1,377	1,347	30
Chile	12,454	12,123	331	472	475	(3)
USA	18,123	16,687	1,436	783	811	(28)
Operating areas	191,857	183,346	8,511	13,030	12,951	79
Corporate Activities	2,006	2,059	(53)			
Total Group	193,863	185,405	8,458	13,030	12,951	79

Net operating income € million



Loan-loss provisions € million



Net loan-loss provisions. Consolidated € million

	4Q'15	3Q'15	Var. %	2015	2014	Var. %
Non performing loans	2,803	2,847	(1.5)	11,484	11,922	(3.7)
Country-risk	(21)	3	—	(0)	(24)	(98.8)
Recovery of written-off assets	(224)	(371)	(39.7)	(1,375)	(1,336)	2.9
Total	2,558	2,479	3.2	10,108	10,562	(4.3)

Exchange rates: 1 euro / currency parity

	Average (income statement)		Period-end (balance sheet)	
	2015	2014	31.12.15	31.12.14
US\$	1.109	1.326	1.089	1.214
Pound sterling	0.725	0.806	0.734	0.779
Brazilian real	3.645	3.118	4.312	3.221
Mexican peso	17.568	17.647	18.915	17.868
Chilean peso	724.014	756.718	773.772	737.323
Argentine peso	10.207	10.747	14.140	10.277
Polish zloty	4.182	4.185	4.264	4.273

Balance sheet

€ million

Assets	31.12.15	31.12.14	Variation amount	%	31.12.13
Cash on hand and deposits at central banks	81,329	69,428	11,901	17.1	77,103
Trading portfolio	147,287	148,888	(1,601)	(1.1)	115,309
<i>Debt securities</i>	43,964	54,374	(10,410)	(19.1)	40,841
<i>Customer loans</i>	6,081	2,921	3,160	108.2	5,079
<i>Equities</i>	18,225	12,920	5,305	41.1	4,967
<i>Trading derivatives</i>	76,724	76,858	(134)	(0.2)	58,920
<i>Deposits from credit institutions</i>	2,293	1,815	478	26.4	5,503
Other financial assets at fair value	45,043	42,673	2,370	5.6	31,441
<i>Customer loans</i>	14,293	8,971	5,322	59.3	13,255
<i>Other (deposits at credit institutions, debt securities and equities)</i>	30,750	33,702	(2,952)	(8.8)	18,185
Available-for-sale financial assets	122,036	115,251	6,785	5.9	83,799
<i>Debt securities</i>	117,187	110,249	6,938	6.3	79,844
<i>Equities</i>	4,849	5,001	(152)	(3.0)	3,955
Loans	831,637	781,635	50,002	6.4	731,420
<i>Deposits at credit institutions</i>	50,256	51,306	(1,050)	(2.0)	57,178
<i>Customer loans</i>	770,474	722,819	47,655	6.6	666,356
<i>Debt securities</i>	10,907	7,510	3,397	45.2	7,886
Held-to-maturity investments	4,355	—	4,355	—	—
Investments	3,251	3,471	(220)	(6.3)	3,377
Intangible assets and property and equipment	27,790	26,109	1,681	6.4	18,137
Goodwill	26,960	27,548	(588)	(2.1)	24,263
Other	50,572	51,293	(721)	(1.4)	49,279
Total assets	1,340,260	1,266,296	73,964	5.8	1,134,128
Liabilities and shareholders' equity					
Trading portfolio	105,218	109,792	(4,574)	(4.2)	94,695
<i>Customer deposits</i>	9,187	5,544	3,643	65.7	8,500
<i>Marketable debt securities</i>	—	—	—	—	1
<i>Trading derivatives</i>	76,414	79,048	(2,634)	(3.3)	58,910
<i>Other</i>	19,617	25,200	(5,583)	(22.2)	27,285
Other financial liabilities at fair value	54,768	62,318	(7,550)	(12.1)	42,311
<i>Customer deposits</i>	26,357	33,127	(6,770)	(20.4)	26,484
<i>Marketable debt securities</i>	3,373	3,830	(457)	(11.9)	4,086
<i>Due to central banks and credit institutions</i>	25,038	25,360	(322)	(1.3)	11,741
Financial liabilities at amortized cost	1,039,343	961,053	78,290	8.1	880,115
<i>Due to central banks and credit institutions</i>	148,079	122,437	25,642	20.9	92,390
<i>Customer deposits</i>	647,578	608,956	38,622	6.3	572,853
<i>Marketable debt securities</i>	201,656	193,059	8,597	4.5	182,234
<i>Subordinated debt</i>	21,153	17,132	4,021	23.5	16,139
<i>Other financial liabilities</i>	20,877	19,468	1,409	7.2	16,499
Insurance liabilities	627	713	(86)	(12.0)	1,430
Provisions	14,494	15,376	(882)	(5.7)	14,599
Other liability accounts	27,057	27,331	(274)	(1.0)	20,680
Total liabilities	1,241,507	1,176,581	64,926	5.5	1,053,830
Shareholders' equity	102,402	91,664	10,738	11.7	84,479
<i>Capital stock</i>	7,217	6,292	925	14.7	5,667
<i>Reserves</i>	90,765	80,026	10,739	13.4	75,044
<i>Attributable profit to the Group</i>	5,966	5,816	150	2.6	4,175
<i>Less: dividends</i>	(1,546)	(471)	(1,075)	228.4	(406)
Equity adjustments by valuation	(14,362)	(10,858)	(3,504)	32.3	(14,153)
Minority interests	10,713	8,909	1,804	20.3	9,972
Total equity	98,753	89,714	9,039	10.1	80,298
Total liabilities and equity	1,340,260	1,266,296	73,964	5.8	1,134,128

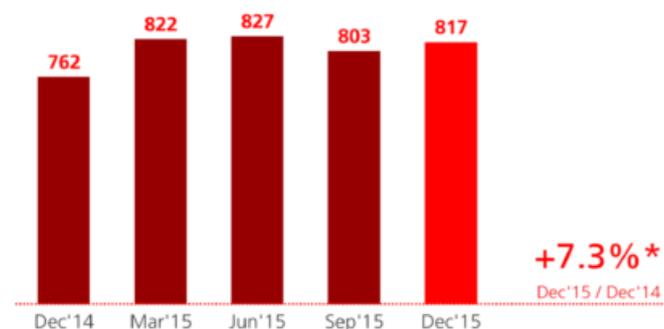
Customer loans. Consolidated

€ million

	31.12.15	31.12.14	Variation		31.12.13
			amount	%	
Spanish Public sector	13,993	17,465	(3,472)	(19.9)	13,374
Other residents	153,863	154,905	(1,042)	(0.7)	160,478
Commercial bills	9,037	7,293	1,744	23.9	7,301
Secured loans	92,478	96,426	(3,947)	(4.1)	96,420
Other loans	52,348	51,187	1,161	2.3	56,757
Non-resident sector	649,509	589,557	59,952	10.2	537,587
Secured loans	409,136	369,266	39,870	10.8	320,629
Other loans	240,373	220,291	20,082	9.1	216,958
Gross customer loans	817,366	761,928	55,438	7.3	711,439
Loan-loss allowances	26,517	27,217	(700)	(2.6)	26,749
Net customer loans	790,848	734,711	56,137	7.6	684,690
Pro memoria: Doubtful loans	36,133	40,424	(4,292)	(10.6)	41,088
Public sector	145	167	(22)	(13.2)	99
Other residents	16,301	19,951	(3,650)	(18.3)	21,763
Non-resident sector	19,686	20,306	(620)	(3.1)	19,226

Gross customer loans

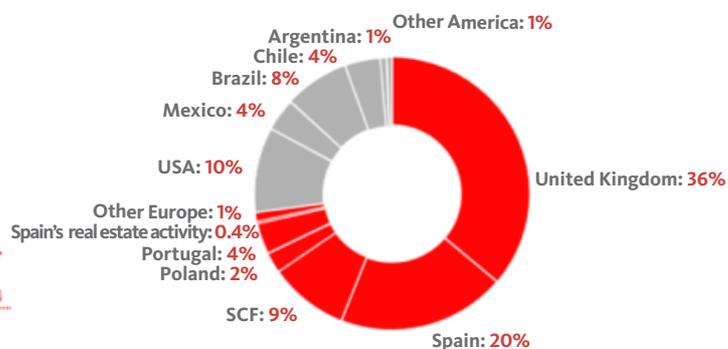
€ billion



(*) Excluding exchange rate impact: +7.4%

Customer loans

% / operating areas. December 2015



Non-performing loans by quarter

€ million

	2014				2015			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Balance at beginning of period	42,420	42,300	42,334	41,727	41,709	41,919	40,273	37,856
Net additions	2,536	2,535	1,959	2,623	2,017	1,315	2,132	2,242
Increase in scope of consolidation	148	—	—	763	54	1	—	50
Exchange differences	96	293	463	(299)	853	(36)	(1,849)	968
Write-offs	(2,900)	(2,793)	(3,029)	(3,105)	(2,715)	(2,925)	(2,699)	(4,022)
Balance at period-end	42,300	42,334	41,727	41,709	41,919	40,273	37,856	37,094

Credit risk management*

€ million

	31.12.15	31.12.14	Var. %	31.12.13
Non-performing loans	37,094	41,709	(11.1)	42,420
NPL ratio (%)	4.36	5.19		5.61
Loan-loss allowances	27,121	28,046	(3.3)	27,526
<i>Specific</i>	17,707	21,784	(18.7)	22,433
<i>Collective</i>	9,414	6,262	50.3	5,093
Coverage ratio (%)	73.1	67.2		64.9
Cost of credit (%) **	1.25	1.43		1.69

(*) Excluding country-risk

(**) 12 months net loan-loss provisions / average lending

Note: NPL ratio: Non-performing loans / computable assets

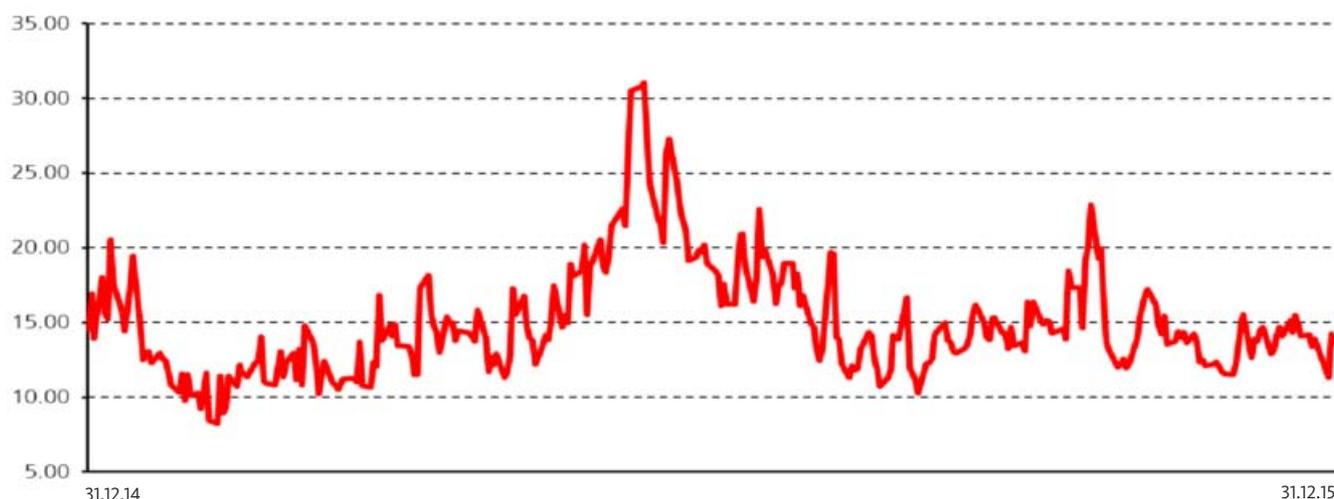
Grupo Santander. NPL and coverage ratios

%



Trading portfolios*. VaR performance

€ million



(*) Activity performance in Global Corporate Banking financial markets

Trading portfolios*. VaR by region

€ million

Fourth quarter	2015		2014
	Average	Latest	Average
Total	14.2	13.6	12.5
Europe	11.3	11.1	10.0
USA and Asia	0.7	0.9	1.1
Latin America	9.7	9.7	8.9
Global activities	0.5	0.4	2.9

(*) Activity performance in Global Corporate Banking financial markets

Trading portfolios*. VaR by market factor

€ million

Fourth quarter	Min	Avg	Max	Last
VaR total	11.3	14.2	22.9	13.6
<i>Diversification effect</i>	(5.1)	(9.5)	(16.2)	(5.8)
Interest rate VaR	10.2	14.0	16.7	12.7
Equity VaR	1.0	1.7	3.1	1.1
FX VaR	2.0	5.3	15.2	2.6
Credit spreads VaR	1.9	2.6	3.8	2.9
Commodities VaR	0.0	0.1	0.2	0.1

(*) Activity performance in Global Corporate Banking financial markets

Managed and marketed customer funds. Consolidated

€ million

	31.12.15	31.12.14	Variation		31.12.13
			amount	%	
Resident public sector	11,737	9,349	2,388	25.5	7,745
Other residents	157,611	163,340	(5,729)	(3.5)	161,649
Demand deposits	108,410	88,312	20,098	22.8	74,969
Time deposits	47,297	67,495	(20,198)	(29.9)	80,146
Other	1,904	7,532	(5,629)	(74.7)	6,535
Non-resident sector	513,775	474,939	38,836	8.2	438,442
Demand deposits	313,175	273,889	39,286	14.3	230,715
Time deposits	146,317	151,113	(4,796)	(3.2)	161,300
Other	54,283	49,937	4,346	8.7	46,427
Customer deposits	683,122	647,628	35,495	5.5	607,836
Debt securities	205,029	196,890	8,139	4.1	186,321
Subordinated debt	21,153	17,132	4,021	23.5	16,139
On-balance-sheet customer funds	909,304	861,649	47,655	5.5	810,296
Mutual funds	129,077	124,708	4,369	3.5	103,967
Pension funds	11,376	11,481	(105)	(0.9)	10,879
Managed portfolios	25,808	25,599	209	0.8	21,068
Other managed and marketed customer funds	166,260	161,788	4,473	2.8	135,914
Managed and marketed customer funds	1,075,565	1,023,437	52,128	5.1	946,210

Managed and marketed customer funds

€ billion



(*) Excluding exchange rate impact: +6.8%

Managed and marketed customer funds

% / operating areas. December 2015



Eligible capital (fully loaded)*

€ million

	31.12.15	31.12.14	Variation amount	%
Capital stock and reserves	98,193	93,748	4,445	4.7
Attributable profit	5,966	5,816	150	2.6
Dividends	(2,268)	(1,014)	(1,254)	123.7
Other retained earnings	(15,448)	(11,468)	(3,980)	34.7
Minority interests	6,148	4,131	2,017	48.8
Goodwill and intangible assets	(28,254)	(29,164)	910	(3.1)
Treasury stock and other deductios	(5,633)	(5,767)	134	(2.3)
Core CET1	58,705	56,282	2,423	4.3
Preferred shares and other eligibles T1	5,504	4,728	776	16.4
Tier 1	64,209	61,010	3,199	5.2
Generic funds and eligible T2 instruments	11,996	7,561	4,435	58.7
Eligible capital	76,205	68,571	7,634	11.1
Risk-weighted assets	583,893	583,366	527	0.1
CET1 capital ratio	10.05	9.65	0.40	
T1 capital ratio	11.00	10.46	0.54	
BIS ratio	13.05	11.75	1.30	

(*)- In 2014, pro-forma data taking into account the January 2015 capital increase

Eligible capital. December 2015

€ million

	Phase-in	Fully loaded
CET1	73,478	58,705
Basic capital	73,478	64,209
Eligible capital	84,346	76,205
Risk-weighted assets	585,609	583,893
CET1 capital ratio	12.55	10.05
T1 capital ratio	12.55	11.00
BIS ratio	14.40	13.05

Capital ratios

%



(1) Minimum prudential requirements established by the ECB, based on the supervisory review and evaluation process (SREP)

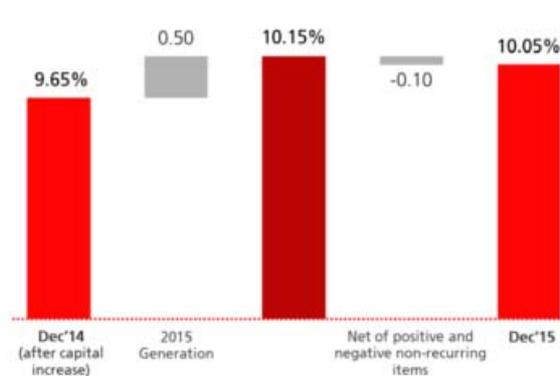
Capital ratios. Fully loaded

%



CET1 performance. Fully loaded

%



The Santander share. December 2015

Shareholders and trading data

Shareholders (number)	3,573,277
Shares (number)	14,434,492,579
Average daily turnover (no. of shares)	103,736,264
Share liquidity (%) (Number of shares traded during the year / number of shares)	187

Price movements during the year

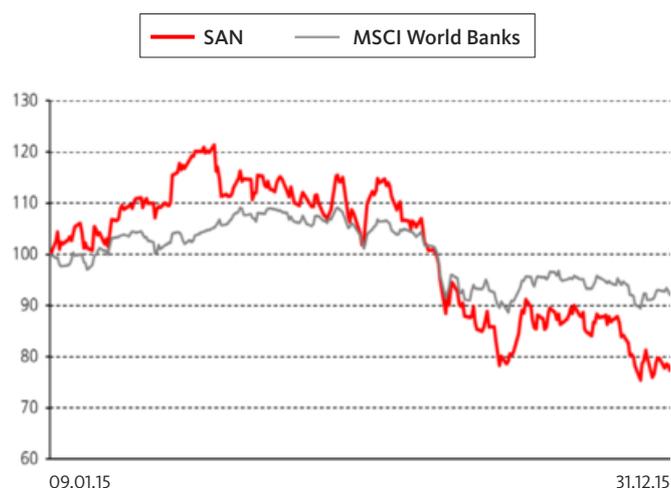
Highest	7.169
Lowest	4.445
Last (31.12.15)	4.558
Market capitalisation (millions) (31.12.15)	65,792

Stock market indicators

Price / Book value (X)	0.75
P/E ratio (X)	10.23
Yield* (%)	4.39

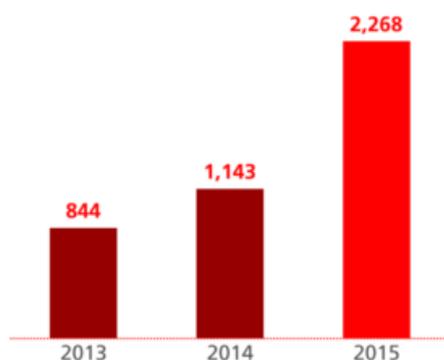
(*).- Total remuneration for 2015 / Year-end 2015 share price

Prices performance since capital increase



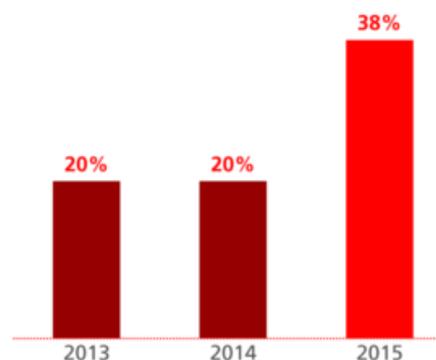
Shareholder cash remuneration

€ million



Cash pay-out

%



Rating agencies

During 2015:

- Moody's upgraded long-term senior debt from Baa1 to A3, and changed the outlook from stable to positive.
- Standard & Poor's upgraded long-term senior debt from BBB+ to A-.
- Scope also upgraded the long-term senior debt from A to A+.
- GBB upgraded the long-term senior debt from A+ to AA- with stable outlook.
- DBRS reaffirmed Santander's ratings with stable outlook.

	Long term	Short term	Outlook
DBRS	A	R1 (low)	Stable
Fitch Ratings	A-	F2	Stable
GBB Rating	AA-		Stable
Moody's	A3	P-2	Positive
Standard & Poor's	A-	A-2	Stable
Scope	A+	S-1	Stable

Description of the businesses

Some changes were made in the third quarter of 2015 to the criteria applied and to the composition of some units, in order to make the Group more transparent, facilitate analysis of all business units and enhance the value of the activity developed by the corporation. The changes of criteria are:

- Internal transfer rates (ITR) individualised by transaction were applied in Spain to calculate the financial margin, so that the balance sheet was matched in terms of interest rate risk. The counterpart of these results was the Corporate Centre. As of now, Spain is homogenised with the rest of the Group's countries and units, and all the results of financial management of the balance sheet, including the aforementioned interest rate risk, will be reported in this unit.
- The cost of AT1 issued by Brazil and Mexico to replace CET1 was assumed by the Corporate Centre as they were operations to optimise capital in these units. This cost is now recorded by each country.
- The scope of costs charged to units from the Corporate Centre is increased, in accordance with the new structure.

In addition, the Spain Real Estate unit is created, which groups together the former unit of real estate activities in Spain in run-off and other real estate assets, such as the stake in Metrovacesa and those of the former real estate fund previously included in the Corporate Centre.

The Latin America and US areas are also changed. The units of Banco Santander International and the New York branch, which were in the Latin America area, are now included in the US.

The results of the four quarters of 2014 and those of the first two quarters of 2015 of the business units and of the Corporate Centre have been re-stated in accordance with the new criteria. This mainly affected net interest income, gains on financial transactions and operating expenses. All these changes do not affect the figures of the consolidated Group, which remain unchanged.

The financial statements of each business segment have been drawn up by aggregating the Group's basic operating units. The information relates to both the accounting data of the units integrated in each segment, as well as that provided by the management information systems. In all cases, the same general principles as those used in the Group are applied.

The operating business areas are structured into two levels:

Geographic businesses. The operating units are segmented by geographical areas. This coincides with the Group's first level of management and reflects Santander's positioning in the world's three main currency areas (euro, sterling and dollar). The segments reported on are:

- **Continental Europe.** This covers all businesses in the area. Detailed financial information is provided on Spain, Portugal, Poland and Santander Consumer Finance (which incorporates all the region's business, including the three countries mentioned herewith).
- **United Kingdom.** This includes the businesses developed by the Group's various units and branches in the country.
- **Latin America.** This embraces all the Group's financial activities conducted via its banks and subsidiaries in the region. The financial statements of Brazil, Mexico and Chile are set out.
- **United States.** Includes the holding (SHUSA) and the businesses of Santander Bank, Santander Consumer USA, Banco Santander Puerto Rico, the specialised unit of Banco Santander International and the New York branch.

Global businesses. The activity of the operating units is distributed by the type of business: Retail Banking, Santander Global Corporate Banking and the Spain Real Estate Unit.

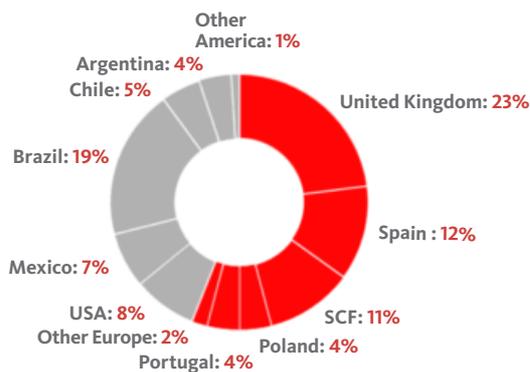
- **Retail Banking.** This covers all customer banking businesses, including consumer finance, except those of corporate banking, which are managed through SGCB. The results of the hedging positions in each country are also included, conducted within the sphere of each one's Assets and Liabilities Committee.
- **Santander Global Corporate Banking (SGCB).** This business reflects the revenues from global corporate banking, investment banking and markets worldwide including treasuries managed globally (always after the appropriate distribution with Retail Banking customers), as well as equities business.

In addition to these operating units, which report by geographic area and by businesses, the Group continues to maintain the area of **Corporate Centre**. This area incorporates the centralised activities relating to equity stakes in financial companies, financial management of the structural exchange rate position, assumed within the sphere of the Group's Assets and Liabilities Committee, as well as management of liquidity and of shareholders' equity through issues.

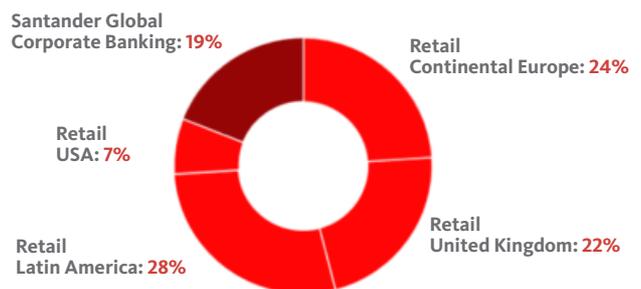
As the Group's holding entity, this area manages all capital and reserves and allocations of capital and liquidity with the rest of businesses. It also incorporates amortisation of goodwill but not the costs related to the Group's central services (charged to the areas), except for corporate and institutional expenses related to the Group's functioning.

The figures of the Group's various units have been drawn up in accordance with these criteria, and so do not coincide individually with those published by each unit.

Distribution of underlying attributable profit by geographical business*. 2015



Distribution of underlying attributable profit by global business*. 2015



(* Excluding Spain's Real Estate activity and Corporate Centre)

Net operating income

€ million	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Continental Europe	1,251	(20.0)	(19.7)	6,093	0.6	0.5
o/w: Spain	379	(46.5)	(46.5)	2,646	(15.7)	(15.7)
Santander Consumer Finance	530	(7.9)	(7.9)	2,192	24.8	24.8
Poland	149	(8.2)	(6.3)	683	(13.7)	(13.7)
Portugal	193	89.7	89.7	522	13.7	13.7
United Kingdom	755	(0.8)	(0.1)	3,025	15.4	3.9
Latin America	2,459	(7.8)	(2.6)	10,851	1.3	10.6
o/w: Brazil	1,438	(10.1)	(2.9)	6,689	(3.6)	12.7
Mexico	516	10.4	10.4	1,947	12.2	11.7
Chile	283	(22.1)	(19.7)	1,332	0.4	(4.0)
USA	1,152	(2.4)	(3.9)	4,774	27.7	6.7
Operating areas	5,616	(9.0)	(6.8)	24,744	7.0	6.4
Corporate Centre	(144)	(27.4)	(27.4)	(1,042)	88.2	88.2
Total Group	5,472	(8.4)	(6.1)	23,702	5.0	4.4

Underlying attributable profit to the Group

€ million	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Continental Europe	393	(37.2)	(36.7)	2,218	34.6	34.1
o/w: Spain	94	(69.8)	(69.8)	977	18.2	18.2
Santander Consumer Finance	236	(2.2)	(2.2)	938	18.0	18.0
Poland	57	(21.8)	(19.9)	300	(15.4)	(15.4)
Portugal	119	55.8	55.8	300	62.8	62.8
United Kingdom	475	(0.9)	(0.1)	1,971	26.6	14.0
Latin America	693	(11.6)	(6.6)	3,193	10.0	16.6
o/w: Brazil	317	(17.8)	(10.0)	1,631	13.5	32.7
Mexico	173	21.3	20.7	629	3.7	3.2
Chile	78	(37.7)	(34.7)	455	(8.6)	(12.5)
USA	18	(90.2)	(91.8)	678	(21.3)	(34.2)
Operating areas	1,579	(23.9)	(21.6)	8,059	15.7	12.7
Corporate Centre*	(119)	(69.8)	(69.9)	(1,493)	29.8	29.8
Total Group*	1,460	(13.1)	(10.5)	6,566	12.9	10.1

(*)- Excluding net capital gains and provisions

Customer loans w/o repos

€ million	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Continental Europe	298,719	3.0	3.0	298,719	5.3	5.3
o/w: Spain	157,161	(0.6)	(0.6)	157,161	(3.2)	(3.2)
Santander Consumer Finance	76,561	4.4	4.4	76,561	20.6	20.6
Poland	19,805	2.2	2.7	19,805	11.2	11.0
Portugal	30,564	25.8	25.8	30,564	25.6	25.6
United Kingdom	277,718	0.2	(0.4)	277,718	11.0	4.6
Latin America	137,331	1.9	1.1	137,331	(5.8)	13.3
o/w: Brazil	63,636	3.3	(0.6)	63,636	(18.9)	8.6
Mexico	29,739	3.4	3.1	29,739	12.2	18.8
Chile	33,309	1.6	0.1	33,309	5.7	11.0
USA	88,412	4.2	1.3	88,412	19.7	7.3
Operating areas	802,181	2.0	1.3	802,181	6.5	6.6
Total Group	805,395	1.9	1.2	805,395	6.3	6.4

Funds (deposits w/o repos + mutual funds)

€ million	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Continental Europe	312,482	1.3	1.3	312,482	4.0	4.0
o/w: Spain	219,263	(1.3)	(1.3)	219,263	1.0	1.0
Santander Consumer Finance	32,597	2.5	2.5	32,597	5.7	5.7
Poland	24,421	2.6	3.0	24,421	3.8	3.5
Portugal	30,684	20.0	20.0	30,684	21.3	21.3
United Kingdom	231,960	2.4	1.7	231,960	12.6	6.1
Latin America	158,322	3.8	3.2	158,322	(6.3)	13.2
o/w: Brazil	76,751	5.7	1.7	76,751	(16.3)	12.0
Mexico	37,499	2.7	2.3	37,499	3.3	9.4
Chile	29,680	3.7	2.3	29,680	3.4	8.5
USA	66,870	1.5	(1.4)	66,870	22.4	9.8
Operating areas	769,634	2.1	1.6	769,634	5.4	6.9
Total Group	774,819	2.5	2.0	774,819	6.0	7.5



Financial information

APPENDIX

Income statement. Consolidated

€ million

	4Q'15	3Q'15	Variation		2015	2014	Variation	
			%	% w/o FX			%	% w/o FX
Net interest income	7,888	7,983	(1.2)	0.8	32,189	29,548	8.9	8.0
Net fee income	2,448	2,474	(1.0)	1.2	10,033	9,696	3.5	4.3
Gains (losses) on financial transactions	684	634	7.9	8.2	2,386	2,850	(16.3)	(18.2)
Other operating income	(126)	225	—	—	665	519	28.1	24.6
Dividends	107	75	43.1	44.1	455	435	4.5	5.5
Income from equity-accounted method	82	93	(12.2)	(8.8)	375	243	54.3	72.4
Other operating income/expenses	(315)	57	—	—	(165)	(159)	3.8	43.6
Gross income	10,894	11,316	(3.7)	(1.7)	45,272	42,612	6.2	5.6
Operating expenses	(5,422)	(5,342)	1.5	3.2	(21,571)	(20,038)	7.6	6.9
General administrative expenses	(4,810)	(4,731)	1.7	3.4	(19,152)	(17,781)	7.7	6.9
Personnel	(2,799)	(2,717)	3.0	4.6	(11,107)	(10,213)	8.8	7.6
Other general administrative expenses	(2,011)	(2,015)	(0.2)	1.7	(8,045)	(7,568)	6.3	6.0
Depreciation and amortisation	(612)	(611)	0.3	1.5	(2,419)	(2,257)	7.1	6.8
Net operating income	5,472	5,974	(8.4)	(6.1)	23,702	22,574	5.0	4.4
Net loan-loss provisions	(2,558)	(2,479)	3.2	5.3	(10,108)	(10,562)	(4.3)	(4.0)
Impairment losses on other assets	(215)	(110)	96.1	102.2	(462)	(375)	23.2	22.7
Other income	(526)	(606)	(13.2)	(10.6)	(2,192)	(1,917)	14.3	17.5
Underlying profit before taxes	2,173	2,778	(21.8)	(19.5)	10,939	9,720	12.5	10.3
Tax on profit	(471)	(787)	(40.2)	(38.1)	(3,120)	(2,696)	15.7	13.6
Underlying profit from continuing operations	1,702	1,991	(14.5)	(12.1)	7,819	7,024	11.3	9.0
Net profit from discontinued operations	—	(0)	(100.0)	(100.0)	—	(26)	(100.0)	(100.0)
Underlying consolidated profit	1,702	1,991	(14.5)	(12.1)	7,819	6,998	11.7	9.4
Minority interests	242	311	(22.1)	(20.4)	1,253	1,182	6.1	6.0
Underlying attributable profit to the Group	1,460	1,680	(13.1)	(10.5)	6,566	5,816	12.9	10.1
Net capital gains and provisions ⁽¹⁾	(1,435)	—	—	—	(600)	—	—	—
Attributable profit to the Group	25	1,680	(98.5)	(94.1)	5,966	5,816	2.6	0.1

(1) In 2015 including:

Non-recurring positive items		Non-recurring negative items	
€ million		€ million	
Reversal of tax liabilities in Brazil (2Q'15)	835	Charge for intangible assets (4Q'15)	683
Badwill from Banif's acquisition (4Q'15)	283	PPI charge in the United Kingdom (4Q'15)	600
		Other (4Q'15)	435

Information on total profit*

€ million

	2015	2014	%	2013
Attributable profit to the Group	5,966	5,816	2.6	4,175
EPS (euro)	0.40	0.48	(15.9)	0.39
RoE ⁽¹⁾	6.6	7.0		5.8
RoTE ⁽¹⁾	10.0	11.0		9.6
RoA	0.5	0.6		0.4
RoRWA ⁽²⁾	1.2	1.3		
P/E ratio (X)	11.3	14.6		16.9

(*) - Including net capital gains and provisions

(1) - In 2014, pro-forma taking into account the January 2015 capital increase

(2) - Due to applying the new CRD IV directive, the 2013 figure is not included because it is not homogeneous with the other figures.

Continental Europe

€ million

Income statement	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Net interest income	1,957	(1.5)	(1.1)	8,006	6.5	6.6
Net fee income	841	(1.6)	(1.4)	3,417	(2.4)	(2.7)
Gains (losses) on financial transactions	371	15.6	15.8	1,186	(2.8)	(2.8)
Other operating income*	(219)	—	—	220	(17.3)	(17.7)
Gross income	2,950	(9.3)	(9.0)	12,830	2.6	2.5
Operating expenses	(1,699)	0.6	0.9	(6,736)	4.5	4.4
General administrative expenses	(1,591)	1.6	1.9	(6,274)	5.1	4.9
Personnel	(813)	3.0	3.2	(3,223)	3.5	3.3
Other general administrative expenses	(778)	0.3	0.5	(3,051)	6.7	6.7
Depreciation and amortisation	(109)	(12.1)	(11.8)	(463)	(2.0)	(2.1)
Net operating income	1,251	(20.0)	(19.7)	6,093	0.6	0.5
Net loan-loss provisions	(331)	(33.1)	(32.8)	(1,975)	(31.4)	(31.3)
Other income	(291)	111.4	111.3	(753)	8.6	8.5
Profit before taxes	629	(32.5)	(32.0)	3,366	35.4	35.0
Tax on profit	(177)	(26.8)	(26.4)	(887)	38.9	38.8
Profit from continuing operations	452	(34.5)	(34.0)	2,479	34.2	33.7
Net profit from discontinued operations	—	(100.0)	(100.0)	—	(100.0)	(100.0)
Consolidated profit	452	(34.5)	(34.0)	2,479	36.1	35.6
Minority interests	59	(8.3)	(7.4)	261	50.4	50.3
Attributable profit to the Group	393	(37.2)	(36.7)	2,218	34.6	34.1

Balance sheet

Customer loans**	287,252	3.1	3.1	287,252	6.9	6.9
Trading portfolio (w/o loans)	60,151	(0.3)	(0.3)	60,151	(8.7)	(8.7)
Available-for-sale financial assets	60,913	3.0	3.0	60,913	7.2	7.1
Due from credit institutions**	81,867	(6.3)	(6.5)	81,867	22.9	22.5
Intangible assets and property and equipment	11,798	5.6	5.4	11,798	0.0	(0.6)
Other assets	36,664	11.6	11.5	36,664	37.0	36.9
Total assets/liabilities & shareholders' equity	538,645	1.7	1.7	538,645	8.5	8.4
Customer deposits**	263,462	0.2	0.2	263,462	2.6	2.5
Marketable debt securities**	50,934	7.8	7.8	50,934	(6.4)	(6.1)
Subordinated debt**	170	(2.9)	(2.6)	170	(58.5)	(58.6)
Insurance liabilities	626	(2.8)	(2.8)	626	(12.2)	(12.2)
Due to credit institutions**	132,688	6.1	5.9	132,688	46.9	46.4
Other liabilities	58,251	(4.7)	(4.7)	58,251	(9.4)	(9.4)
Stockholders' equity ***	32,515	0.7	0.6	32,515	10.1	9.6
Other managed and marketed customer funds	71,389	4.9	4.9	71,389	6.8	6.5
Mutual and pension funds	62,669	5.4	5.4	62,669	7.3	7.3
Managed portfolios	8,720	1.9	1.4	8,720	3.7	1.6
Managed and marketed customer funds	385,954	2.0	2.0	385,954	1.9	1.9

Ratios (%) and operating means

ROE	4.84	(3.07)		7.13	1.31
Efficiency ratio (with amortisations)	57.6	5.7		52.5	1.0
NPL ratio	7.27	(0.62)		7.27	(1.61)
NPL coverage	64.2	3.8		64.2	7.0
Number of employees	58,049	2.4		58,049	2.5
Number of branches	5,548	2.3		5,548	1.2

(*)- Including dividends, income from equity-accounted method and other operating income/expenses

(**)- Including all on-balance sheet balances for this item

(***)- Capital + reserves + profit + valuation adjustments

Activity performance

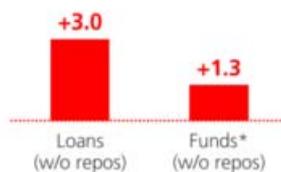
y-o-y % (Dec'15 / Dec'14 w/o FX)



(*) Customer deposits + mutual funds

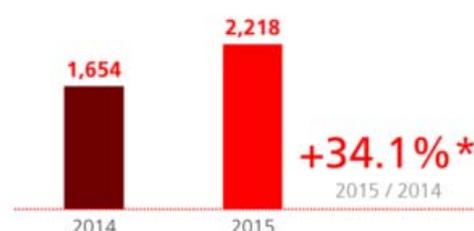
Activity performance

q-o-q % (Dec'15 / Sep'15 w/o FX)



Attributable profit

Constant € million



(*) In euros: +34.6%

Spain

€ million

Income statement	4Q'15	% / 3Q'15	2015	% / 2014
Net interest income	780	(6.8)	3,430	(5.4)
Net fee income	419	1.0	1,688	(5.9)
Gains (losses) on financial transactions	205	(15.5)	784	(24.2)
Other operating income*	(165)	—	178	(1.9)
Gross income	1,238	(21.1)	6,080	(8.4)
Operating expenses	(860)	(0.3)	(3,434)	(1.8)
General administrative expenses	(824)	2.2	(3,244)	(2.3)
Personnel	(416)	0.3	(1,670)	(5.1)
Other general administrative expenses	(408)	4.3	(1,573)	1.0
Depreciation and amortisation	(36)	(36.9)	(190)	7.1
Net operating income	379	(46.5)	2,646	(15.7)
Net loan-loss provisions	(156)	(23.7)	(992)	(43.2)
Other income	(89)	51.5	(263)	24.0
Profit before taxes	134	(69.9)	1,392	17.7
Tax on profit	(34)	(73.2)	(393)	12.5
Profit from continuing operations	99	(68.6)	999	19.9
Net profit from discontinued operations	—	—	—	—
Consolidated profit	99	(68.6)	999	19.9
Minority interests	5	(4.2)	22	244.3
Attributable profit to the Group	94	(69.8)	977	18.2

Balance sheet

Customer loans**	155,204	(0.6)	155,204	(1.2)
Trading portfolio (w/o loans)	57,401	0.1	57,401	(8.1)
Available-for-sale financial assets	44,057	(0.6)	44,057	4.1
Due from credit institutions**	56,680	(13.5)	56,680	16.1
Intangible assets and property and equipment	2,874	(0.4)	2,874	(16.0)
Other assets	10,822	(15.5)	10,822	13.4
Total assets/liabilities & shareholders' equity	327,039	(3.5)	327,039	1.0
Customer deposits**	174,828	(3.7)	174,828	(2.0)
Marketable debt securities**	22,265	(6.9)	22,265	(37.6)
Subordinated debt**	(0)	—	(0)	—
Insurance liabilities	536	0.6	536	(0.5)
Due to credit institutions**	68,995	(1.7)	68,995	62.0
Other liabilities	47,502	(5.2)	47,502	(13.5)
Stockholders' equity ***	12,913	2.2	12,913	12.6
Other managed and marketed customer funds	63,931	7.4	63,931	9.2
Mutual and pension funds	57,017	6.7	57,017	8.4
Managed portfolios	6,914	13.5	6,914	16.2
Managed and marketed customer funds	261,024	(1.5)	261,024	(4.3)

Ratios (%) and operating means

ROE	2.92	(7.17)	8.14	0.74
Efficiency ratio (with amortisations)	69.4	14.5	56.5	3.8
NPL ratio	6.53	(0.08)	6.53	(0.85)
NPL coverage	48.1	0.3	48.1	2.6
Number of employees	24,216	(0.1)	24,216	(2.5)
Number of branches	3,467	(0.6)	3,467	(1.3)

(*).- Including dividends, income from equity-accounted method and other operating income/expenses

(**).- Including all on-balance sheet balances for this item

(***).- Capital + reserves + profit + valuation adjustments

Activity performance

y-o-y % Dec'15 / Dec'14



(*) Customer deposits + mutual funds

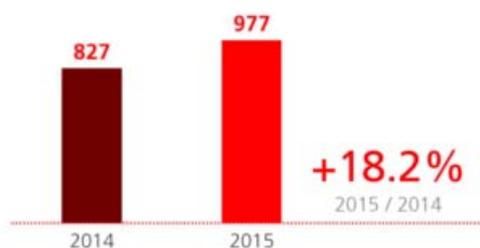
Activity performance

q-o-q % Dec'15 / Sep'15



Attributable profit

€ million



Santander Consumer Finance

€ million

Income statement	4Q'15	% / 3Q'15	2015	% / 2014
Net interest income	805	2.1	3,096	30.7
Net fee income	218	(2.3)	876	4.2
Gains (losses) on financial transactions	(6)	—	(11)	—
Other operating income*	(19)	—	4	(69.4)
Gross income	998	(2.0)	3,965	23.0
Operating expenses	(467)	5.6	(1,774)	20.8
General administrative expenses	(422)	6.0	(1,602)	23.9
Personnel	(193)	10.7	(746)	26.9
Other general administrative expenses	(229)	2.3	(855)	21.4
Depreciation and amortisation	(46)	2.1	(172)	(1.6)
Net operating income	530	(7.9)	2,192	24.8
Net loan-loss provisions	(97)	(31.7)	(537)	(1.2)
Other income	(50)	13.7	(152)	312.7
Profit before taxes	383	(1.6)	1,502	27.8
Tax on profit	(112)	3.8	(426)	35.2
Profit from continuing operations	271	(3.7)	1,076	25.1
Net profit from discontinued operations	—	(100.0)	—	(100.0)
Consolidated profit	271	(3.7)	1,076	29.0
Minority interests	35	(12.4)	137	254.4
Attributable profit to the Group	236	(2.2)	938	18.0

Balance sheet

Customer loans**	73,709	5.2	73,709	21.9
Trading portfolio (w/o loans)	94	5.3	94	8.2
Available-for-sale financial assets	3,654	27.1	3,654	269.8
Due from credit institutions**	4,252	24.7	4,252	(22.4)
Intangible assets and property and equipment	692	(7.6)	692	(12.0)
Other assets	6,133	33.9	6,133	64.3
Total assets/liabilities & shareholders' equity	88,534	8.3	88,534	23.8
Customer deposits**	32,595	2.5	32,595	5.7
Marketable debt securities**	23,277	14.2	23,277	48.8
Subordinated debt**	70	(4.5)	70	5.5
Insurance liabilities	—	—	—	—
Due to credit institutions**	20,314	24.9	20,314	42.4
Other liabilities	4,325	(12.4)	4,325	29.4
Stockholders' equity ***	7,953	(4.5)	7,953	8.2
Other managed and marketed customer funds	7	0.1	7	1.6
Mutual and pension funds	7	0.1	7	1.6
Managed portfolios	—	—	—	—
Managed and marketed customer funds	55,950	7.1	55,950	20.2

Ratios (%) and operating means

ROE	11.65	(0.45)	12.03	0.99
Efficiency ratio (with amortisations)	46.9	3.4	44.7	(0.8)
NPL ratio	3.42	(0.73)	3.42	(1.40)
NPL coverage	109.1	1.9	109.1	9.0
Number of employees	14,533	2.8	14,533	10.6
Number of branches	588	(0.7)	588	1.6

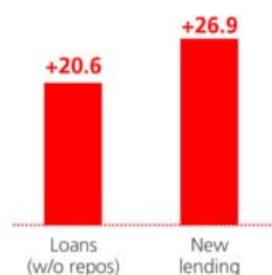
(*)- Including dividends, income from equity-accounted method and other operating income/expenses

(**)- Including all on-balance sheet balances for this item

(***)- Capital + reserves + profit + valuation adjustments

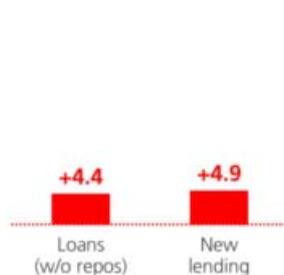
Activity performance

y-o-y % Dec'15 / Dec'14



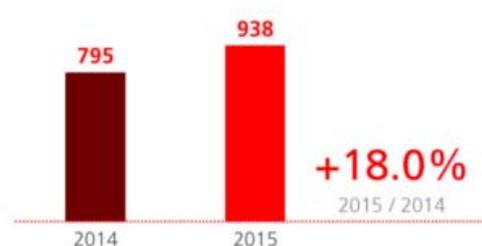
Activity performance

q-o-q % Dec'15 / Sep'15



Attributable profit

€ million



Poland

€ million

Income statement	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Net interest income	203	3.2	5.0	782	(6.2)	(6.3)
Net fee income	109	5.2	6.9	422	(3.0)	(3.0)
Gains (losses) on financial transactions	22	26.6	28.6	112	41.9	41.8
Other operating income*	(42)	370.0	375.3	(40)	—	—
Gross income	292	(5.4)	(3.5)	1,276	(7.2)	(7.3)
Operating expenses	(143)	(2.2)	(0.4)	(594)	1.5	1.5
General administrative expenses	(133)	(2.3)	(0.5)	(550)	2.3	2.2
Personnel	(81)	2.8	4.5	(324)	4.4	4.3
Other general administrative expenses	(51)	(9.4)	(7.6)	(226)	(0.6)	(0.6)
Depreciation and amortisation	(11)	(1.5)	0.3	(44)	(7.1)	(7.1)
Net operating income	149	(8.2)	(6.3)	683	(13.7)	(13.7)
Net loan-loss provisions	(44)	11.1	12.9	(167)	(9.7)	(9.8)
Other income	(4)	—	—	(4)	—	—
Profit before taxes	101	(19.2)	(17.3)	511	(17.0)	(17.1)
Tax on profit	(24)	(6.8)	(5.1)	(101)	(24.6)	(24.6)
Profit from continuing operations	77	(22.5)	(20.5)	410	(14.9)	(14.9)
Net profit from discontinued operations	—	—	—	—	—	—
Consolidated profit	77	(22.5)	(20.5)	410	(14.9)	(14.9)
Minority interests	20	(24.2)	(22.3)	110	(13.5)	(13.6)
Attributable profit to the Group	57	(21.8)	(19.9)	300	(15.4)	(15.4)

Balance sheet

Customer loans**	18,977	2.8	3.2	18,977	11.8	11.5
Trading portfolio (w/o loans)	894	(13.4)	(13.0)	894	(23.3)	(23.5)
Available-for-sale financial assets	5,305	(3.5)	(3.1)	5,305	(8.8)	(9.0)
Due from credit institutions**	1,247	7.0	7.4	1,247	17.5	17.3
Intangible assets and property and equipment	260	13.4	13.9	260	10.1	9.9
Other assets	2,429	37.0	37.6	2,429	(4.4)	(4.6)
Total assets/liabilities & shareholders' equity	29,112	3.4	3.8	29,112	4.7	4.5
Customer deposits**	21,460	5.2	5.6	21,460	6.5	6.3
Marketable debt securities**	398	(0.6)	(0.2)	398	73.1	72.7
Subordinated debt**	100	0.1	0.6	100	(70.3)	(70.4)
Insurance liabilities	—	—	—	—	(100.0)	(100.0)
Due to credit institutions**	1,152	(17.5)	(17.2)	1,152	(8.9)	(9.1)
Other liabilities	3,515	1.1	1.6	3,515	1.4	1.2
Stockholders' equity ***	2,487	4.1	4.6	2,487	9.4	9.1
Other managed and marketed customer funds	3,209	(11.0)	(10.6)	3,209	(8.7)	(8.9)
Mutual and pension funds	3,106	(11.3)	(10.9)	3,106	(9.4)	(9.6)
Managed portfolios	103	(3.6)	(3.2)	103	21.1	20.8
Managed and marketed customer funds	25,168	2.7	3.1	25,168	3.9	3.7

Ratios (%) and operating means

ROE	9.36	(2.83)	12.53	(3.51)
Efficiency ratio (with amortisations)	49.1	1.6	46.5	4.0
NPL ratio	6.30	(0.84)	6.30	(1.12)
NPL coverage	64.0	0.9	64.0	3.7
Number of employees	11,474	(1.3)	11,474	(4.5)
Number of branches	723	(3.9)	723	(8.2)

(*)- Including dividends, income from equity-accounted method and other operating income/expenses

(**)- Including all on-balance sheet balances for this item

(***)- Capital + reserves + profit + valuation adjustments

Activity performance

y-o-y % (Dec'15 / Dec'14 w/o FX)



(*) Customer deposits + mutual funds

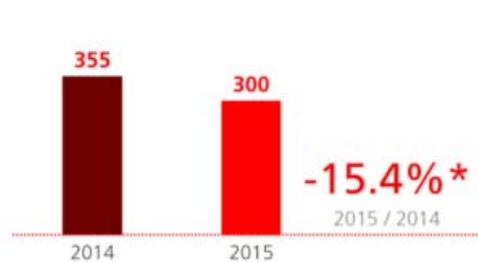
Activity performance

q-o-q % (Dec'15 / Sep'15 w/o FX)



Attributable profit

Constant € million



(*) In euros: -15.4%

Portugal

€ million

Income statement	4Q'15	% / 3Q'15	2015	% / 2014
Net interest income	138	3.4	555	1.6
Net fee income	62	(6.8)	263	(6.0)
Gains (losses) on financial transactions	123	668.1	164	87.4
Other operating income*	(5)	—	33	(22.3)
Gross income	318	41.0	1,016	6.2
Operating expenses	(125)	0.9	(494)	(0.7)
General administrative expenses	(116)	0.7	(458)	2.5
Personnel	(75)	4.0	(291)	0.4
Other general administrative expenses	(41)	(4.9)	(167)	6.3
Depreciation and amortisation	(9)	4.2	(36)	(28.6)
Net operating income	193	89.7	522	13.7
Net loan-loss provisions	(5)	(79.4)	(72)	(42.1)
Other income	(10)	—	(31)	(68.4)
Profit before taxes	178	76.0	419	77.3
Tax on profit	(58)	139.8	(118)	111.6
Profit from continuing operations	120	55.9	301	66.7
Net profit from discontinued operations	—	—	—	—
Consolidated profit	120	55.9	301	66.7
Minority interests	1	85.8	1	—
Attributable profit to the Group	119	55.8	300	62.8

Balance sheet

Customer loans**	28,221	22.5	28,221	21.7
Trading portfolio (w/o loans)	1,678	(6.8)	1,678	(19.4)
Available-for-sale financial assets	6,799	18.5	6,799	(3.0)
Due from credit institutions**	2,465	17.6	2,465	14.0
Intangible assets and property and equipment	720	3.4	720	(1.2)
Other assets	9,684	61.4	9,684	50.1
Total assets/liabilities & shareholders' equity	49,568	25.9	49,568	19.1
Customer deposits**	29,173	21.1	29,173	21.5
Marketable debt securities**	4,994	94.7	4,994	74.9
Subordinated debt**	(0)	—	(0)	—
Insurance liabilities	20	(10.8)	20	(28.6)
Due to credit institutions**	11,307	20.5	11,307	(2.0)
Other liabilities	1,351	46.9	1,351	71.7
Stockholders' equity ***	2,724	14.6	2,724	14.1
Other managed and marketed customer funds	2,842	1.5	2,842	13.7
Mutual and pension funds	2,426	1.3	2,426	11.0
Managed portfolios	416	2.4	416	32.5
Managed and marketed customer funds	37,009	25.6	37,009	26.0

Ratios (%) and operating means

ROE	19.38	6.21	12.37	4.46
Efficiency ratio (with amortisations)	39.3	(15.6)	48.7	(3.4)
NPL ratio	7.46	(1.40)	7.46	(1.43)
NPL coverage	99.0	42.8	99.0	47.2
Number of employees	6,568	21.1	6,568	20.6
Number of branches	752	30.8	752	26.6

(*)- Including dividends, income from equity-accounted method and other operating income/expenses

(**)- Including all on-balance sheet balances for this item

(***)- Capital + reserves + profit + valuation adjustments

Activity performance

y-o-y % Dec'15 / Dec'14



(*) Customer deposits + mutual funds

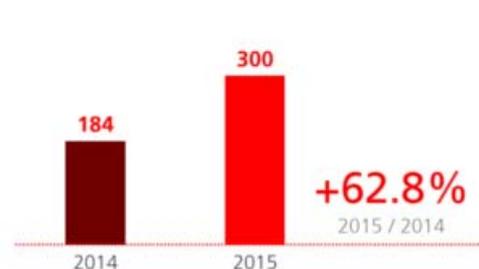
Activity performance

q-o-q % Dec'15 / Sep'15



Attributable profit

€ million



United Kingdom

€ million

Income statement	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Net interest income	1,251	0.1	0.8	4,942	16.7	5.1
Net fee income	240	(12.3)	(11.7)	1,091	6.2	(4.4)
Gains (losses) on financial transactions	100	71.0	73.2	302	25.2	12.7
Other operating income*	10	(58.1)	(58.3)	47	24.3	11.9
Gross income	1,600	(0.3)	0.4	6,382	15.2	3.7
Operating expenses	(846)	0.2	0.9	(3,356)	15.0	3.5
General administrative expenses	(742)	(2.4)	(1.7)	(3,009)	16.0	4.4
Personnel	(387)	(1.0)	(0.2)	(1,592)	2.2	(8.0)
Other general administrative expenses	(355)	(3.9)	(3.3)	(1,417)	36.6	23.0
Depreciation and amortisation	(104)	24.0	24.9	(347)	7.4	(3.3)
Net operating income	755	(0.8)	(0.1)	3,025	15.4	3.9
Net loan-loss provisions	(21)	—	—	(107)	(67.7)	(70.9)
Other income	(118)	(9.2)	(9.1)	(354)	11.3	0.3
Profit before taxes	616	(3.6)	(2.8)	2,564	30.0	17.0
Tax on profit	(130)	(12.7)	(12.2)	(556)	33.5	20.2
Profit from continuing operations	485	(0.8)	0.0	2,008	29.1	16.2
Net profit from discontinued operations	—	—	—	—	—	—
Consolidated profit	485	(0.8)	0.0	2,008	29.1	16.2
Minority interests	10	4.3	5.0	37	—	—
Attributable profit to the Group	475	(0.9)	(0.1)	1,971	26.6	14.0

Balance sheet

Customer loans**	282,673	(0.5)	(1.1)	282,673	12.5	6.0
Trading portfolio (w/o loans)	40,138	(0.7)	(1.3)	40,138	2.0	(3.9)
Available-for-sale financial assets	12,279	(5.1)	(5.7)	12,279	9.7	3.3
Due from credit institutions**	15,459	3.1	2.5	15,459	9.7	3.4
Intangible assets and property and equipment	3,025	(0.6)	(1.2)	3,025	12.1	5.6
Other assets	29,581	5.9	5.2	29,581	(17.1)	(21.9)
Total assets/liabilities & shareholders' equity	383,155	(0.0)	(0.7)	383,155	8.2	1.9
Customer deposits**	231,947	2.1	1.5	231,947	14.6	8.0
Marketable debt securities**	70,133	(2.7)	(3.3)	70,133	0.8	(5.0)
Subordinated debt**	4,127	0.7	0.1	4,127	(23.2)	(27.7)
Insurance liabilities	—	—	—	—	—	—
Due to credit institutions**	23,610	(5.1)	(5.7)	23,610	(11.6)	(16.7)
Other liabilities	36,162	(6.1)	(6.7)	36,162	3.7	(2.3)
Stockholders' equity ***	17,176	3.5	2.9	17,176	12.0	5.5
Other managed and marketed customer funds	9,703	3.5	2.8	9,703	0.4	(5.4)
Mutual and pension funds	9,564	3.5	2.9	9,564	0.4	(5.4)
Managed portfolios	139	0.7	0.1	139	(2.8)	(8.4)
Managed and marketed customer funds	315,910	1.0	0.4	315,910	10.1	3.7

Ratios (%) and operating means

ROE	10.49	(1.27)		11.50	0.43
Efficiency ratio (with amortisations)	52.8	0.3		52.6	(0.1)
NPL ratio	1.52	0.01		1.52	(0.27)
NPL coverage	38.2	(1.4)		38.2	(3.7)
Number of employees	25,866	(1.1)		25,866	0.7
Number of branches	858	(2.7)		858	(7.6)

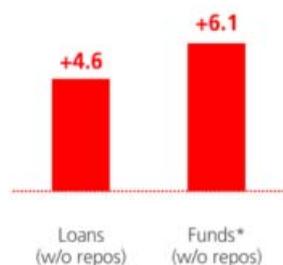
(*)- Including dividends, income from equity-accounted method and other operating income/expenses

(**)- Including all on-balance sheet balances for this item

(***)- Capital + reserves + profit + valuation adjustments

Activity performance

y-o-y % (Dec'15 / Dec'14 w/o FX)



(*) Customer deposits + mutual funds

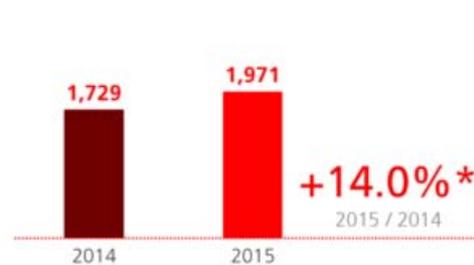
Activity performance

q-o-q % (Dec'15 / Sep'15 w/o FX)



Attributable profit

Constant € million



(*) In euros: +26.6%

Latin America

€ million

Income statement	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Net interest income	3,263	(2.1)	2.7	13,752	1.0	10.3
Net fee income	1,086	0.7	5.5	4,452	1.8	11.2
Gains (losses) on financial transactions	60	(52.5)	(47.3)	517	6.7	6.5
Other operating income*	(13)	—	—	36	(56.2)	(45.0)
Gross income	4,396	(3.6)	1.3	18,757	1.1	10.2
Operating expenses	(1,937)	2.2	6.9	(7,906)	0.7	9.6
General administrative expenses	(1,782)	2.5	7.1	(7,230)	1.4	10.2
Personnel	(978)	2.3	6.9	(3,955)	4.1	13.1
Other general administrative expenses	(804)	2.8	7.4	(3,274)	(1.7)	6.9
Depreciation and amortisation	(155)	(0.8)	4.0	(676)	(6.2)	3.5
Net operating income	2,459	(7.8)	(2.6)	10,851	1.3	10.6
Net loan-loss provisions	(1,273)	2.6	7.5	(4,950)	(3.3)	7.1
Other income	(153)	(42.2)	(33.3)	(893)	6.0	22.7
Profit before taxes	1,034	(11.1)	(6.5)	5,008	5.5	12.3
Tax on profit	(221)	(0.7)	2.7	(1,219)	15.8	25.4
Profit from continuing operations	812	(13.6)	(8.8)	3,789	2.6	8.7
Net profit from discontinued operations	—	—	—	—	—	—
Consolidated profit	812	(13.6)	(8.8)	3,789	2.6	8.7
Minority interests	119	(23.7)	(19.7)	596	(24.5)	(20.3)
Attributable profit to the Group	693	(11.6)	(6.6)	3,193	10.0	16.6

Balance sheet

Customer loans**	133,138	2.7	1.9	133,138	(4.9)	14.3
Trading portfolio (w/o loans)	33,670	(9.4)	(11.0)	33,670	6.0	27.6
Available-for-sale financial assets	25,926	9.3	7.6	25,926	(16.8)	5.1
Due from credit institutions**	21,923	(15.6)	(17.4)	21,923	(0.8)	16.5
Intangible assets and property and equipment	3,522	3.1	4.6	3,522	(10.0)	14.4
Other assets	49,706	11.8	9.8	49,706	25.6	58.1
Total assets/liabilities & shareholders' equity	267,885	1.3	0.1	267,885	(0.2)	21.3
Customer deposits**	122,413	3.7	3.3	122,413	(7.1)	11.8
Marketable debt securities**	33,172	3.9	1.0	33,172	3.9	28.3
Subordinated debt**	6,355	4.4	1.5	6,355	(1.4)	21.5
Insurance liabilities	1	45.0	39.6	1	—	—
Due to credit institutions**	42,393	(0.3)	(2.5)	42,393	17.8	45.3
Other liabilities	43,872	(4.4)	(5.8)	43,872	9.8	34.2
Stockholders' equity ***	19,678	(1.1)	(1.7)	19,678	(12.1)	7.3
Other managed and marketed customer funds	65,690	5.9	3.5	65,690	(5.6)	17.9
Mutual and pension funds	61,096	6.1	3.8	61,096	(5.5)	18.2
Managed portfolios	4,594	2.8	(0.1)	4,594	(7.0)	13.8
Managed and marketed customer funds	227,631	4.4	3.0	227,631	(5.1)	15.9

Ratios (%) and operating means

ROE	13.68	(0.44)		14.70	0.37
Efficiency ratio (with amortisations)	44.1	2.5		42.1	(0.2)
NPL ratio	4.96	0.31		4.96	0.17
NPL coverage	79.0	(6.4)		79.0	(5.5)
Number of employees	89,819	1.0		89,819	6.5
Number of branches	5,841	0.5		5,841	2.0

(*)- Including dividends, income from equity-accounted method and other operating income/expenses

(**)- Including all on-balance sheet balances for this item

(***)- Capital + reserves + profit + valuation adjustments

Activity performance

y-o-y % (Dec'15 / Dec'14 w/o FX)



(*) Customer deposits + mutual funds

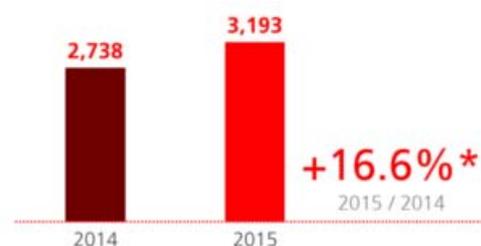
Activity performance

q-o-q % (Dec'15 / Sep'15 w/o FX)



Attributable profit

Constant € million



(*) In euros: +10.0%

Brazil

€ million

Income statement	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Net interest income	1,903	(3.7)	3.2	8,320	(6.0)	9.9
Net fee income	631	1.5	8.0	2,643	(6.6)	9.1
Gains (losses) on financial transactions	(54)	—	—	42	(48.7)	(40.1)
Other operating income*	16	(68.7)	(59.7)	135	15.8	35.4
Gross income	2,497	(6.0)	1.0	11,140	(6.2)	9.6
Operating expenses	(1,059)	0.3	7.0	(4,452)	(9.9)	5.3
General administrative expenses	(978)	1.9	8.5	(4,040)	(8.9)	6.4
Personnel	(535)	1.9	8.4	(2,205)	(6.3)	9.5
Other general administrative expenses	(444)	2.0	8.6	(1,835)	(11.9)	2.9
Depreciation and amortisation	(81)	(15.9)	(8.3)	(411)	(18.5)	(4.8)
Net operating income	1,438	(10.1)	(2.9)	6,689	(3.6)	12.7
Net loan-loss provisions	(830)	2.1	8.8	(3,297)	(10.5)	4.7
Other income	(151)	(40.5)	(31.6)	(878)	9.1	27.5
Profit before taxes	457	(14.3)	(7.0)	2,513	2.6	19.9
Tax on profit	(107)	7.2	10.4	(689)	7.0	25.0
Profit from continuing operations	350	(19.3)	(11.4)	1,824	1.0	18.1
Net profit from discontinued operations	—	—	—	—	—	—
Consolidated profit	350	(19.3)	(11.4)	1,824	1.0	18.1
Minority interests	33	(31.1)	(22.5)	193	(47.5)	(38.7)
Attributable profit to the Group	317	(17.8)	(10.0)	1,631	13.5	32.7

Balance sheet

Customer loans**	60,238	3.5	(0.5)	60,238	(19.0)	8.4
Trading portfolio (w/o loans)	13,360	(10.0)	(13.3)	13,360	(26.8)	(2.0)
Available-for-sale financial assets	15,814	4.8	0.9	15,814	(31.1)	(7.7)
Due from credit institutions**	10,592	(15.7)	(18.9)	10,592	3.1	38.0
Intangible assets and property and equipment	2,280	7.1	3.1	2,280	(13.6)	15.7
Other assets	36,250	12.8	8.5	36,250	30.4	74.5
Total assets/liabilities & shareholders' equity	138,534	2.6	(1.2)	138,534	(11.4)	18.7
Customer deposits**	56,636	3.3	(0.6)	56,636	(17.4)	10.6
Marketable debt securities**	21,984	4.5	0.5	21,984	0.4	34.4
Subordinated debt**	4,188	5.1	1.1	4,188	(4.1)	28.4
Insurance liabilities	1	45.0	39.6	1	—	—
Due to credit institutions**	21,600	(7.1)	(10.6)	21,600	(10.4)	20.0
Other liabilities	24,085	10.5	6.3	24,085	(1.2)	32.2
Stockholders' equity ***	10,040	(0.2)	(4.0)	10,040	(22.7)	3.5
Other managed and marketed customer funds	45,607	9.2	5.1	45,607	(8.4)	22.6
Mutual and pension funds	42,961	9.8	5.7	42,961	(7.7)	23.5
Managed portfolios	2,646	0.8	(3.0)	2,646	(18.5)	9.1
Managed and marketed customer funds	128,414	5.6	1.6	128,414	(11.2)	18.9

Ratios (%) and operating means

ROE	12.20	(0.21)		13.64	1.33
Efficiency ratio (with amortisations)	42.4	2.7		40.0	(1.6)
NPL ratio	5.98	0.68		5.98	0.93
NPL coverage	83.7	(12.3)		83.7	(11.7)
Number of employees	49,520	1.2		49,520	6.4
Number of branches	3,443	0.2		3,443	0.9

(*)- Including dividends, income from equity-accounted method and other operating income/expenses

(**)- Including all on-balance sheet balances for this item

(***)- Capital + reserves + profit + valuation adjustments

Activity performance

y-o-y % (Dec'15 / Dec'14 w/o FX)



(*) Customer deposits + mutual funds

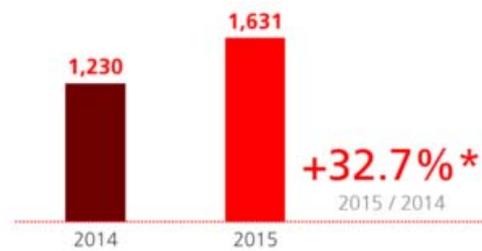
Activity performance

q-o-q % (Dec'15 / Sep'15 w/o FX)



Attributable profit

Constant € million



(*) In euros: +13.5%

Mexico

€ million

Income statement	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Net interest income	633	5.5	5.8	2,451	14.6	14.1
Net fee income	199	2.5	2.9	800	4.7	4.2
Gains (losses) on financial transactions	36	37.5	34.9	138	(13.9)	(14.3)
Other operating income*	(18)	(30.9)	(28.9)	(72)	61.9	61.2
Gross income	850	7.1	7.2	3,317	9.9	9.4
Operating expenses	(334)	2.3	2.6	(1,370)	6.8	6.3
General administrative expenses	(309)	2.7	3.0	(1,257)	6.5	6.1
Personnel	(158)	(2.6)	(2.1)	(662)	11.6	11.1
Other general administrative expenses	(151)	8.9	8.9	(595)	1.4	0.9
Depreciation and amortisation	(25)	(2.2)	(2.0)	(113)	9.9	9.5
Net operating income	516	10.4	10.4	1,947	12.2	11.7
Net loan-loss provisions	(215)	(5.4)	(4.6)	(877)	15.9	15.4
Other income	(10)	—	—	(4)	—	—
Profit before taxes	291	20.7	20.2	1,067	8.7	8.2
Tax on profit	(67)	40.6	38.6	(236)	27.8	27.3
Profit from continuing operations	224	15.8	15.6	831	4.2	3.8
Net profit from discontinued operations	—	—	—	—	—	—
Consolidated profit	224	15.8	15.6	831	4.2	3.8
Minority interests	51	0.4	0.9	202	6.0	5.5
Attributable profit to the Group	173	21.3	20.7	629	3.7	3.2

Balance sheet

Customer loans**	30,158	7.0	6.6	30,158	16.6	23.4
Trading portfolio (w/o loans)	16,949	(8.1)	(8.4)	16,949	66.4	76.2
Available-for-sale financial assets	5,972	20.9	20.5	5,972	29.1	36.7
Due from credit institutions**	5,467	(29.4)	(29.6)	5,467	(22.5)	(18.0)
Intangible assets and property and equipment	396	9.1	8.7	396	(10.1)	(4.8)
Other assets	5,785	1.2	0.9	5,785	4.3	10.4
Total assets/liabilities & shareholders' equity	64,728	(1.0)	(1.4)	64,728	20.5	27.5
Customer deposits**	28,274	6.5	6.2	28,274	(1.2)	4.6
Marketable debt securities**	4,578	12.5	12.2	4,578	40.2	48.4
Subordinated debt**	1,205	3.9	3.6	1,205	10.7	17.2
Insurance liabilities	—	—	—	—	—	—
Due to credit institutions**	12,884	9.2	8.9	12,884	107.6	119.8
Other liabilities	12,829	(23.6)	(23.9)	12,829	31.0	38.6
Stockholders' equity ***	4,957	(1.8)	(2.1)	4,957	4.5	10.6
Other managed and marketed customer funds	11,477	(1.3)	(1.6)	11,477	(0.4)	5.4
Mutual and pension funds	11,477	(1.3)	(1.6)	11,477	(0.4)	5.4
Managed portfolios	—	—	—	—	—	—
Managed and marketed customer funds	45,535	4.9	4.6	45,535	2.3	8.3

Ratios (%) and operating means

ROE	13.89	2.36	12.88	(0.28)
Efficiency ratio (with amortisations)	39.3	(1.8)	41.3	(1.2)
NPL ratio	3.38	(0.16)	3.38	(0.46)
NPL coverage	90.6	(2.4)	90.6	4.5
Number of employees	17,847	0.8	17,847	5.3
Number of branches	1,377	1.7	1,377	2.2

(*)- Including dividends, income from equity-accounted method and other operating income/expenses

(**)- Including all on-balance sheet balances for this item

(***)- Capital + reserves + profit + valuation adjustments

Activity performance

y-o-y % (Dec'15 / Dec'14 w/o FX)



(*) Customer deposits + mutual funds

Activity performance

q-o-q % (Dec'15 / Sep'15 w/o FX)



Attributable profit

Constant € million



(*) In euros: +3.7%

Chile

€ million

Income statement	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Net interest income	435	(5.5)	(3.6)	1,791	3.3	(1.2)
Net fee income	84	(9.7)	(7.6)	360	9.8	5.0
Gains (losses) on financial transactions	22	(55.8)	(52.2)	173	51.0	44.5
Other operating income*	2	(19.3)	(17.8)	12	(33.6)	(36.5)
Gross income	543	(10.4)	(8.4)	2,336	6.5	1.9
Operating expenses	(260)	7.2	8.5	(1,004)	15.8	10.8
General administrative expenses	(239)	6.5	7.9	(926)	15.2	10.3
Personnel	(153)	10.4	11.7	(568)	19.1	14.0
Other general administrative expenses	(86)	0.4	1.9	(358)	9.6	4.9
Depreciation and amortisation	(21)	15.1	16.2	(77)	23.4	18.1
Net operating income	283	(22.1)	(19.7)	1,332	0.4	(4.0)
Net loan-loss provisions	(157)	2.6	4.5	(567)	8.9	4.2
Other income	4	—	—	3	—	—
Profit before taxes	130	(36.9)	(34.0)	768	(1.8)	(6.1)
Tax on profit	(17)	(31.7)	(29.1)	(114)	109.0	99.9
Profit from continuing operations	113	(37.6)	(34.7)	655	(10.1)	(14.0)
Net profit from discontinued operations	—	—	—	—	—	—
Consolidated profit	113	(37.6)	(34.7)	655	(10.1)	(14.0)
Minority interests	36	(37.5)	(34.5)	199	(13.4)	(17.1)
Attributable profit to the Group	78	(37.7)	(34.7)	455	(8.6)	(12.5)

Balance sheet

Customer loans**	32,338	1.5	0.0	32,338	5.9	11.1
Trading portfolio (w/o loans)	3,144	(14.2)	(15.4)	3,144	2.2	7.3
Available-for-sale financial assets	2,668	8.9	7.4	2,668	17.3	23.1
Due from credit institutions**	4,579	2.0	0.6	4,579	19.3	25.2
Intangible assets and property and equipment	355	3.7	2.2	355	2.4	7.5
Other assets	2,876	8.2	6.7	2,876	7.3	12.6
Total assets/liabilities & shareholders' equity	45,960	1.1	(0.4)	45,960	7.5	12.8
Customer deposits**	24,347	4.9	3.4	24,347	4.3	9.4
Marketable debt securities**	6,504	(3.5)	(4.9)	6,504	(2.2)	2.6
Subordinated debt**	963	2.2	0.8	963	(2.2)	2.6
Insurance liabilities	—	—	—	—	—	—
Due to credit institutions**	5,886	0.1	(1.3)	5,886	34.0	40.6
Other liabilities	5,280	(9.6)	(10.9)	5,280	19.0	24.9
Stockholders' equity ***	2,980	4.2	2.7	2,980	1.1	6.1
Other managed and marketed customer funds	7,370	0.9	(0.6)	7,370	1.6	6.6
Mutual and pension funds	5,422	(0.7)	(2.1)	5,422	(2.5)	2.3
Managed portfolios	1,948	5.6	4.1	1,948	15.1	20.8
Managed and marketed customer funds	39,184	2.6	1.1	39,184	2.5	7.5

Ratios (%) and operating means

ROE	10.52	(6.84)		15.32	(4.19)
Efficiency ratio (with amortisations)	47.9	7.9		43.0	3.5
NPL ratio	5.62	0.02		5.62	(0.35)
NPL coverage	53.9	1.1		53.9	1.5
Number of employees	12,454	1.0		12,454	2.7
Number of branches	472	(0.8)		472	(0.6)

(*)- Including dividends, income from equity-accounted method and other operating income/expenses

(**)- Including all on-balance sheet balances for this item

(***)- Capital + reserves + profit + valuation adjustments

Activity performance

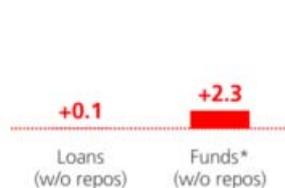
y-o-y % (Dec'15 / Dec'14 w/o FX)



(*) Customer deposits + mutual funds

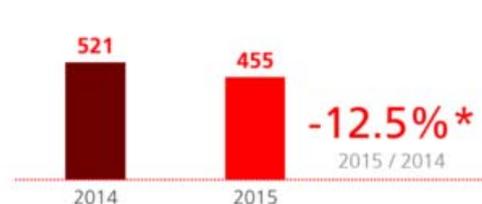
Activity performance

q-o-q % (Dec'15 / Sep'15 w/o FX)



Attributable profit

Constant € million



(*) In euros: -8.6%

United States

€ million

Income statement	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Net interest income	1,554	0.2	(1.3)	6,116	27.7	6.8
Net fee income	286	7.6	6.0	1,086	30.9	9.4
Gains (losses) on financial transactions	37	(5.2)	(7.4)	231	12.6	(5.9)
Other operating income*	102	6.1	4.6	367	135.6	97.0
Gross income	1,979	1.4	(0.1)	7,799	30.4	9.0
Operating expenses	(827)	7.2	5.7	(3,025)	35.1	12.9
General administrative expenses	(754)	6.6	5.1	(2,761)	35.4	13.2
Personnel	(413)	6.5	4.9	(1,543)	35.1	13.0
Other general administrative expenses	(342)	6.7	5.2	(1,219)	35.7	13.4
Depreciation and amortisation	(73)	13.9	12.3	(264)	32.0	10.3
Net operating income	1,152	(2.4)	(3.9)	4,774	27.7	6.7
Net loan-loss provisions	(959)	27.9	26.3	(3,103)	39.0	16.2
Other income	(51)	39.1	37.6	(148)	—	—
Profit before taxes	142	(64.0)	(65.6)	1,523	0.2	(16.2)
Tax on profit	(72)	(44.0)	(45.6)	(516)	17.4	(1.8)
Profit from continuing operations	69	(73.7)	(75.3)	1,007	(6.8)	(22.1)
Net profit from discontinued operations	—	—	—	—	—	—
Consolidated profit	69	(73.7)	(75.3)	1,007	(6.8)	(22.1)
Minority interests	51	(34.1)	(35.8)	329	50.1	25.5
Attributable profit to the Group	18	(90.2)	(91.8)	678	(21.3)	(34.2)

Balance sheet

Customer loans**	84,190	4.2	1.3	84,190	19.6	7.2
Trading portfolio (w/o loans)	2,299	84.2	79.0	2,299	(54.4)	(59.1)
Available-for-sale financial assets	19,145	3.8	0.9	19,145	50.3	34.8
Due from credit institutions**	3,901	(9.4)	(11.9)	3,901	12.7	1.1
Intangible assets and property and equipment	9,156	6.7	3.6	9,156	32.6	18.9
Other assets	11,892	(1.4)	(4.2)	11,892	25.6	12.6
Total assets/liabilities & shareholders' equity	130,584	4.1	1.2	130,584	20.9	8.4
Customer deposits**	60,115	1.9	(0.9)	60,115	17.2	5.1
Marketable debt securities**	23,000	6.7	3.7	23,000	43.8	28.9
Subordinated debt**	906	1.6	(1.2)	906	13.7	2.0
Insurance liabilities	—	—	—	—	—	—
Due to credit institutions**	26,169	4.1	1.2	26,169	47.4	32.1
Other liabilities	9,073	19.8	16.5	9,073	(13.9)	(22.8)
Stockholders' equity ***	11,321	0.1	(2.8)	11,321	(2.7)	(12.7)
Other managed and marketed customer funds	19,478	(2.5)	(5.3)	19,478	23.8	11.0
Mutual and pension funds	7,123	(2.7)	(5.4)	7,123	96.7	76.4
Managed portfolios	12,355	(2.4)	(5.2)	12,355	2.0	(8.5)
Managed and marketed customer funds	103,499	2.1	(0.8)	103,499	23.5	10.7

Ratios (%) and operating means

ROE	0.64	(6.03)		6.05	(1.77)
Efficiency ratio (with amortisations)	41.8	2.2		38.8	1.3
NPL ratio	2.13	(0.07)		2.13	(0.29)
NPL coverage	225.0	6.7		225.0	31.4
Number of employees	18,123	3.0		18,123	8.6
Number of branches	783	—		783	(3.5)

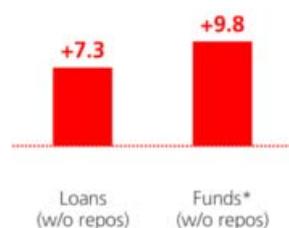
(*)- Including dividends, income from equity-accounted method and other operating income/expenses

(**)- Including all on-balance sheet balances for this item

(***)- Capital + reserves + profit + valuation adjustments

Activity performance

y-o-y % (Dec'15 / Dec'14 w/o FX)



(*) Customer deposits + mutual funds

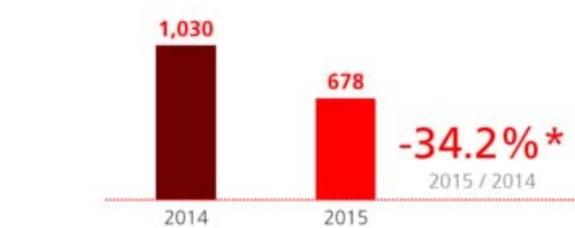
Activity performance

q-o-q % (Dec'15 / Sep'15 w/o FX)



Attributable profit

Constant € million



(*) In euros: -21.3%

Corporate Centre

€ million

Income statement	4Q'15	3Q'15	%	2015	2014	%
Net interest income	(137)	(139)	(1.4)	(627)	(612)	2.5
Net fee income	(6)	(0)	—	(13)	(33)	(60.2)
Gains (losses) on financial transactions	116	90	29.1	150	700	(78.5)
Other operating income	(6)	(8)	(23.9)	(5)	(22)	(78.0)
Dividends	9	24	(63.0)	72	30	138.7
Income from equity-accounted method	(6)	(16)	(61.4)	(43)	(28)	55.2
Other operating income/expenses	(9)	(15)	(44.9)	(34)	(25)	38.2
Gross income	(32)	(56)	(43.3)	(495)	32	—
Operating expenses	(112)	(142)	(21.1)	(547)	(586)	(6.6)
Net operating income	(144)	(199)	(27.4)	(1,042)	(554)	88.2
Net loan-loss provisions	26	(1)	—	27	2	—
Other income	(130)	(148)	(12.6)	(507)	(453)	12.1
Underlying profit before taxes	(247)	(348)	(28.9)	(1,523)	(1,004)	51.6
Tax on profit	131	(44)	—	59	(148)	—
Underlying profit from continuing operations	(117)	(392)	(70.2)	(1,464)	(1,152)	27.0
Net profit from discontinued operations	—	(0)	(100.0)	—	—	—
Underlying consolidated profit	(117)	(392)	(70.2)	(1,464)	(1,152)	27.0
Minority interests	2	2	(16.4)	30	(1)	—
Underlying attributable profit to the Group	(119)	(395)	(69.9)	(1,493)	(1,151)	29.8
Net capital gains and provisions	(1,435)	—	—	(600)	—	—
Attributable profit to the Group	(1,554)	(395)	—	(2,093)	(1,151)	81.9
Balance sheet						
Trading portfolio (w/o loans)	2,656	1,331	99.5	2,656	2,916	(8.9)
Available-for-sale financial assets	3,773	3,585	5.2	3,773	3,299	14.4
Goodwill	26,960	26,777	0.7	26,960	27,547	(2.1)
Capital assigned to Group areas	77,163	77,606	(0.6)	77,163	75,030	2.8
Other assets	37,583	37,305	0.7	37,583	32,585	15.3
Total assets/liabilities & shareholders' equity	148,136	146,605	1.0	148,136	141,377	4.8
Customer deposits*	5,185	1,997	159.7	5,185	5,261	(1.4)
Marketable debt securities*	27,791	24,448	13.7	27,791	24,958	11.4
Subordinated debt*	9,596	8,354	14.9	9,596	4,107	133.6
Other liabilities	21,049	25,974	(19.0)	21,049	30,091	(30.0)
Stockholders' equity **	84,515	85,833	(1.5)	84,515	76,961	9.8
Other managed and marketed customer funds	—	—	—	—	—	—
Mutual and pension funds	—	—	—	—	—	—
Managed portfolios	—	—	—	—	—	—
Managed and marketed customer funds	42,572	34,798	22.3	42,572	34,325	24.0
Operating means						
Number of employees	2,006	2,161	(7.2)	2,006	2,059	(2.6)

(*) . Including all on-balance sheet balances for this item

(**) .- Capital + reserves + profit + valuation adjustments

Retail Banking

€ million

Income statement	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Net interest income	7,390	(0.6)	1.2	30,029	8.4	7.2
Net fee income	2,123	(0.5)	1.8	8,620	3.4	4.4
Gains (losses) on financial transactions	307	(8.9)	(6.1)	1,345	(3.6)	(6.2)
Other operating income*	(187)	—	—	365	41.5	31.5
Gross income	9,633	(4.6)	(2.6)	40,359	7.1	6.2
Operating expenses	(4,751)	2.8	4.6	(18,730)	7.8	7.1
Net operating income	4,883	(10.8)	(8.6)	21,629	6.5	5.5
Net loan-loss provisions	(2,321)	1.4	3.8	(9,249)	(5.0)	(4.9)
Other income	(426)	(11.1)	(7.1)	(1,751)	26.3	34.3
Profit before taxes	2,135	(21.1)	(19.4)	10,629	15.8	12.2
Tax on profit	(519)	(16.2)	(15.3)	(2,663)	25.1	21.1
Profit from continuing operations	1,616	(22.5)	(20.7)	7,966	13.0	9.6
Net profit from discontinued operations	—	(100.0)	(100.0)	—	(100.0)	(100.0)
Consolidated profit	1,616	(22.5)	(20.7)	7,966	13.4	10.0
Minority interests	219	(24.9)	(23.4)	1,112	7.7	6.9
Attributable profit to the Group	1,397	(22.1)	(20.2)	6,854	14.4	10.5

(*) - Including dividends, income from equity-accounted method and other operating income/expenses

Activity performance

y-o-y % (Dec'15 / Dec'14 w/o FX)



(*) Customer deposits + mutual funds

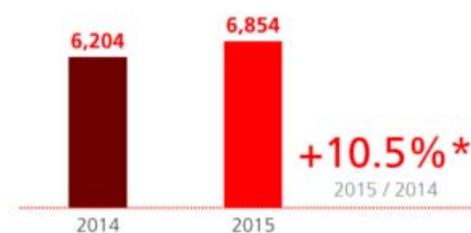
Activity performance

q-o-q % (Dec'15 / Sep'15 w/o FX)



Attributable profit

Constant € million



(*) In euros: +14.4%

Santander Global Corporate Banking

€ million

Income statement	4Q'15	/ 3Q'15		2015	/ 2014	
		%	% w/o FX		%	% w/o FX
Net interest income	652	(6.7)	(3.3)	2,830	14.0	17.1
Net fee income	330	(3.1)	(1.1)	1,425	2.4	2.5
Gains (losses) on financial transactions	230	40.3	35.2	739	(1.2)	(4.9)
Other operating income*	53	9.6	9.6	277	(8.3)	(8.2)
Gross income	1,266	1.0	2.9	5,271	7.1	7.9
Operating expenses	(506)	(2.8)	(1.4)	(2,058)	11.8	10.0
Net operating income	760	3.8	5.8	3,212	4.2	6.5
Net loan-loss provisions	(230)	114.3	102.9	(679)	25.0	28.8
Other income	(46)	67.5	72.3	(93)	(9.2)	(10.0)
Profit before taxes	484	(18.9)	(15.7)	2,441	0.2	2.3
Tax on profit	(140)	(20.6)	(17.1)	(695)	4.3	7.2
Profit from continuing operations	344	(18.3)	(15.1)	1,746	(1.4)	0.5
Net profit from discontinued operations	—	—	—	—	—	—
Consolidated profit	344	(18.3)	(15.1)	1,746	(1.4)	0.5
Minority interests	23	(8.1)	(4.3)	121	(17.1)	(12.8)
Attributable profit to the Group	321	(18.9)	(15.8)	1,625	0.0	1.7

(*).- Including dividends, income from equity-accounted method and other operating income/expenses

Gross income breakdown

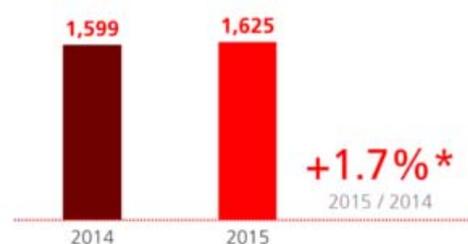
€ million



(*) Excluding exchange rate impact: total revenues: +8%; customers: +5%

Attributable profit

Constant € million



(*) In euros: +0.0%

- (1) **Global Transaction Banking (GTB)**: includes the business of cash management, trade finance, basic financing and custody,
- (2) **Financing Solutions & Advisory (FS&A)**: includes the units of origination and distribution of corporate loans and structured financings, bond and securitisation origination teams, corporate finance units (mergers and acquisitions, primary markets of equities, investment solutions for corporate clients via derivatives), and asset & capital structuring,
- (3) **Global Markets (GM)**: includes the sale and distribution of fixed income and equity derivatives, interest rates and inflation; the trading and hedging of exchange rates, and short-term money markets for the Group's wholesale and retail clients; management of books associated with distribution; and brokerage of equities, and derivatives for investment and hedging solutions,

Investor Relations

Ciudad Grupo Santander
Edificio Pereda, 1st floor
Avda de Cantabria, s/n
28660 Boadilla del Monte
Madrid (Spain)
Tel: 34 (91) 259 65 14 / 34 (91) 259 65 20
Fax: 34 (91) 257 02 45
e-mail: investor@gruposantander.com

Legal Head Office:
Paseo Pereda, 9-12. Santander (Spain)
Tel: 34 (942) 20 61 00

Operational Head Office:
Ciudad Grupo Santander
Avda. de Cantabria, s/n 28660 Boadilla del Monte. Madrid (Spain)