



## **Sopharma Group achieved over BGN 1 billion in sales revenue for the first time in 2017**

**Sofia, Bulgaria**, March 1, 2018 - **Sopharma Group** (3JR: "BSE-Sofia" AD, SPH: Warsaw Stock Exchange) reported for the first time over BGN 1 billion in sales revenue for 2017, marking an increase of 15.9%. Over the same period, the Group achieved a 25.4% increase in operating profit, a 17.5% increase in EBITDA. Net profit declined by 16.1% due to the lack of one-off transactions that resulted in extremely high financial revenues as they were in 2016.

In the past year, a number of companies joined the Group, including Lekovit, Serbia and the pharmacies chain PharmaStore, Bulgaria. There is a process of integration of both structures and the achievement of synergy in all directions of the activity.

  
Pelagia Viatcheva  
Investor Relations Director,  
Sopharma AD



### **Information about the company**

#### **Sopharma AD**

85 years tradition and modern approach – modern production, European quality standards, corporate social responsibility. Sopharma has an active and crucial role in raising standards of everyday life, in making people healthier, happier and safer. Sopharma AD continuously invests in technologies, innovation, research and science. We establish a constant and effective dialogue with all the actors in the pharmaceutical industry that contribute to the improvement of the health care system.

The company produces and markets medicinal substances and dosage forms; conducts research, engineering and implementation activities in the field of phytochemistry, chemistry and pharmaceuticals. Sopharma AD provides services related to production, as well as to ancillary and service activities.

The Company has a portfolio of more than 210 products: mainly generics and 15 original products, of which 12 products are phyto-based.

#### **Sopharma Group**

Sopharma Group is a vertically integrated healthcare business that operates in important sectors such as pharmaceuticals production, hospital supplies, pharmaceutical distribution (GDP standardized) and others. Sopharma and its production subsidiaries have 12 pharmaceutical plants in Bulgaria, complying with EU requirements – GMP and a factory in Ukraine certified by local authorities.

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